



**HĀLĀWAI KŪMAU A KE KŌMIKE HO'okele A HŌ'OIA
KE'ENA KULEANA HO'OKIPA O HAWAII**

**ADMINISTRATIVE AND AUDIT STANDING COMMITTEE MEETING
HAWAII TOURISM AUTHORITY**

**HĀLĀWAI KELEKA'A'IKE
VIRTUAL MEETING**

**Pō'akolu, 24 Ianuali 2024, 1:00 p.m.
Wednesday, January 24, 2024 at 1:00 p.m.**

E ho'olele 'īwā 'ia ka hālāwai ma o ka Zoom.

Meeting will be live streaming via Zoom.

<https://us06web.zoom.us/j/83424757413>

E noi 'ia paha 'oe e kāinoa me kou inoa a leka uila paha. E 'olu'olu, e ho'okomo i kou inoa piha akā hiki nō iā 'oe ke ho'ohana i ka inoa kapakapa e like me kou makemake.

You may be asked to enter your name or email. The Board requests that you enter your full name, but you may use a pseudonym or other identifier if you wish to remain anonymous.

**Kelepona / Call In: 1-669-444-9171
Helu Hālāwai / Webinar ID: 834 2475 7413**

Hiki i ka lehulehu ke hō'ike mana'o ma o ka palapala a i 'ole ma o ka waha. E kau palena 'ia ka hō'ike mana'o waha (ma ke kino a i 'ole ma o ka Zoom) he 'elima minuke ka lō'ihī no kēlā me kēia kumuhana. E kāinoa no ka hō'ike mana'o waha ma ke pākaukau ho'okipa ma ka lumi hālāwai. E kāinoa no ka hō'ike mana'o waha ma o ka Zoom ma o ke pihi "Q&A."

Members of the public may provide written or oral testimony on agenda items. Oral testimony (in-person or via Zoom) will be limited to five minutes for each testifier per agenda item. Signup for oral testimony via Zoom will be accepted through the Q&A feature on Zoom.

E ho'ohui 'ia nā palapala hō'ike mana'o i hiki ma ka pū'olo hālāwai. E leka uila 'ia nā palapala iā Carole Hagihara-Loo ma carole@gohta.net, a i 'ole, e lawe kino 'ia i ke ke'ena. No nā palapala hō'ike mana'o i hō'ea mai ma hope o ka pa'a o ka pū'olo hālāwai (he 48 hola ma mua o ka hālāwai), e kāka'ahi 'ia nā kope i ke kōmike a e mākaukau no ka 'ike 'ia e ke anaina ma ka hālāwai.

Written testimony received ahead of the preparation of the committee packet will be included in the packet. Email written testimony to Carole Hagihara-Loo at [Carole@gohta.net](mailto:carole@gohta.net) or hand-deliver to the Hawaii Tourism Authority office, 1801 Kalākaua Avenue, 1st Floor, Honolulu, HI 96815. Written testimony received after the issuance of the board packet (48 hours ahead of the meeting) will be distributed to the committee and available for public inspection at the meeting.

PAPA KUMUMANA'O **AGENDA**

1. *Ho'omaka a Wehena*
Call to Order and Opening Protocol
2. *Kikolā*
Roll Call to Announce Name of Participating Board Members and to Identify Who Else is Present with Board Member if Location is Nonpublic
3. *'Āpono Mo'olelo Hālāwai*
Approval of Minutes of the November 22, 2023 Administrative and Audit Standing Committee Meeting
4. *Kūkā a Hana no nā Hō'ike Waiwai a Hō'ōia Kūmakahiki a ka HTA no ka Makahiki Kālā 2023*
Discussion and Action on HTA's Fiscal Year 2023 Annual Financial and Single Audit Reports
5. *Hō'ike'ike a Kūkā no ke Noi Hō'ōia a ka Luna Hō'ōia o ka 'Aha'olelo****
Presentation and Discussion on a Request for Audit from the Legislative Auditor ***
6. *Kūkā a Hana no ka Hai 'ana i Luna Alowelo****
Discussion and Action Relating to Filling the Position of HTA Chief Brand Officer***
7. *Hō'ike'ike a Kūkā no ka Hai 'ana i Pelekikena a Luna Ho'okō****
Presentation and Discussion of the Process, Time and Details Involved in the Initiation of the Search for HTA President and CEO***
8. *Ho'oku'u*
Adjournment

*** **'Aha Ho'okō:** Ua hiki i ka Papa Alaka'i ke mālama i kekahi hālāwai kūhelu i kū i ka Hawai'i Revised Statutes (HRS) § 92-4. E mālama 'ia kēia hālāwai kūhelu nei ma lalo o ka § 92-5 (a)(4), § 92-5 (a)(8) and §201B-4(a)(2) no ka pono o ko ka Papa Alaka'i kūkā a ho'oholo 'ana i nā nīnūnē a nīnau i pili i ko ka Papa Alaka'i kuleana me ko ka Papa Alaka'i loio. He hālāwai kūhelu kēia i 'ole paulele 'ia ka 'ikepili a i mea ho'i e mālama kūpono ai i ko Hawai'i 'ano, he wahi i kipa mau 'ia e nā malihini.

*** **Executive Session:** The Board may conduct an executive session closed to the public pursuant to Hawai'i Revised Statutes (HRS) § 92-4. The executive session will be conducted pursuant to HRS § 92-5 (a) (2), § 92-5 (a)(4), § 92-5 (a)(8) and §201B-4(a)(2) for the purpose of consulting with the board's attorney on questions and issues pertaining to the board's powers, duties, privileges, immunities, and liabilities; to consider hiring and evaluation of officers or employees, where consideration of matters affecting privacy will be involved; and to discuss information that must be kept confidential to protect Hawai'i's competitive advantage as a visitor destination.

Inā he lawelawe a mea like paha e pono ai ke kīnānā, e ho'oka'a'ike aku me Carole Hagihara-Loo ma (808)-973-2289 a ma ka leka uila e like me ka wikiwiki i hiki, 'a'ole ho'i a ma 'ō aku o ka 'ekolu lā ma mua o ka hālāwai. Inā 'ike 'ia he noi i ka lā ma mua o ka hālāwai, e ho'ā'o mākou e 'imi i ka lawelawe a mea like paha, 'a'ole na'e ho'i e hiki ke ho'ohiki 'ia ke kō o ua noi lā. Ua noa pū kēia ho'olaha ma nā kino 'oko'a e like me ka mea pono.

If you need an auxiliary aid/service or other accommodation due to a disability, contact Carole Hagihara-Loo at (808) 973-2289 or carole@gohta.net as soon as possible, preferably no later than 2 days prior to the meeting. Requests made as early as possible have a greater likelihood of being fulfilled. Upon request, this notice is available in alternative/accessible formats.

E like nō me ka 'ōlelo o ke Kānāwai Hawai'i i ho'oholo 'ia māhele 92-32.7, e mālama ana ke Ke'ena Kuleana Ho'okipa o Hawai'i i kekahi wahi e hiki ai ka po'e o ka lehulehu ke noho a komo pū ma nā hālāwai ma o ka ho'ohana 'ana i ka 'enehana pāpaho (ICT). Aia ana kēia 'enehana pāpaho ma ka papahale mua o ka lumi ho'okipa i mua o ke Ke'ena Kuleana Ho'okipa o Hawai'i ma ka Hale 'Aha. 'O 1801 Kalākaua Avenue, Honolulu, Hawai'i, 96815 ka helu wahi.

In accordance with HRS section 92-3.7, the Hawai'i Tourism Authority will establish a remote viewing area for members of the public and board members to view and participate in meetings held using interactive conference technology (ICT). The ICT audiovisual connection will be located on the 1st Floor in the Lobby area fronting the Hawai'i Tourism Authority at the Hawai'i Convention Center at 1801 Kalākaua Avenue, Honolulu, Hawai'i, 96815.

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Approval of the Minutes of the November 22, 2023 Administrative & Audit Standing Committee Meeting



Ke'ena Kuleana Ho'opipa O Hawai'i
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**ADMINISTRATIVE & AUDIT STANDING COMMITTEE MEETING
HAWAII TOURISM AUTHORITY
Wednesday, November 22, 2023, at 1:00 p.m.**

Virtual Meeting

MINUTES OF THE ADMINISTRATIVE & AUDIT STANDING COMMITTEE MEETING

MEMBERS PRESENT:	Mike White (Chair), Mufi Hannemann (Vice-Chair), David Arakawa, Dylan Ching, Mahina Paishon-Duarte
MEMBERS NOT PRESENT:	James Tokioka (Ex Officio, DBEDT Director)
HTA STAFF PRESENT:	Daniel Nāho'opi'i, Isaac Choy, Ilihia Gionson, Maka Casson-Fisher
LEGAL COUNSEL:	John Cole

1. Call to Order and Opening Protocol

Chair White called the meeting to order at 1:05 p.m. Mr. Casson-Fisher did the opening cultural protocol by referencing phases of the moon and finding time to appreciate loved ones during this Thanksgiving holiday.

2. Roll Call to Announce Name of Participating Board Members and to Identify Who Else is Present with Board Member if Location is Nonpublic

Mr. Gionson did the roll call, and members were confirmed in attendance and by themselves.

3. Approval of Minutes of the October 18, 2023, Administrative and Audit Standing Committee Meeting

Mr. Hannemann made a motion to approve the minutes, and Mr. Ching seconded. Mr. Gionson did the roll call, and the motion passed unanimously.

4. Response from the State Auditor on the Status of Implementation of Audit Recommendations (Report No. 18-04 (Follow-up Report No. 22-09

Mr. Choy said the first two partially implemented recommendations were based on the HTA getting more personnel. They asked the legislature twice for more personnel, but they refused twice. The other partial implementor was based on the HTA not auditing 100% of the expenses coming from the HCC that they pay on a monthly basis. He said they audit 25 receipts monthly and have been doing so for the past couple of years. They had no exceptions. It makes no sense to look at 100% of those expenses at that confidence level. They will continue the process as stated in the policy.

Chair White said he noticed that the items said: "self-reported." He asked Mr. Choy to elaborate. Mr. Choy said that when they responded to the legislative auditor, they gave an 189-page response. Not only did they answer the question, but they also provided audit evidence that their response was being adhered to. Self-reported meant they looked at the work and also looked at the audit evidence. Mr. Arakawa asked what the audit's general standard of acceptance is. Mr. Choy said 100% of something is not an audit. An audit is a sampling tool, and they use physical sampling to ensure the confidence level is high enough. There is a formula for the confidence level.

Mr. Hannemann asked Mr. Choy to elaborate on the audit report that the HTA needs to have more personnel. Mr. Choy said the audit was about the HTA's inefficiency in the procurement in 2018. The auditor said the staffing they had was inadequate to be looking at all the necessary documentation. Subsequent to that, the HTA asked for more personnel, but they did not get any more personnel. The request was continuously rejected. Mr. Choy said he now personally does the inspections on an ad hoc basis, but he does it when he has time. He said they need someone who looks at the reports on a more systematic basis to get a better response. He said they have the procedures in place. There were no further questions.

Chair White asked Mr. Cole to explain why they could go into Executive Session to discuss personnel matters. Mr. Cole said they would go into Executive Session pursuant to HRS section § 92-5 (a) (2), which allows for the session if the Board or committee is considering higher evaluation, dismissal, or other matters of employees or officers that may affect their individual privacy interests. Chair White said there were two items to be discussed in the session. He asked for a motion to go into Executive Session for agenda items 5 and 6. Ms. Paishon-Duarte made a motion, and Mr. Hannemann seconded. Mr. Gionson did the roll call, and the motion passed unanimously.

5. Discussion on the Role and Compensation of the Hawai'i Tourism Authority's Interim President and CEO, Chief Brand Officer, and Others ***

6. Discussion of Various Personnel Issues***

7. Adjournment

Mr. Cole gave a summary of the Executive Session. He said they discussed the role and compensation of the HTA's interim President CEO, CBO, and others. They had a good discussion, and they do not need any voting, action, or recommendation now.

The adjournment was moved, seconded, and carried unanimously. The meeting was adjourned at 2:31 p.m.

Respectfully submitted,



Sheillane Reyes
Recorder

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Discussion and Action on HTA's Fiscal Year 2023 Annual Financial and Single Audit Reports

4a
Accuity Presentation



ACCUITY

**Hawaii
Tourism
Authority**

State of Hawaii

**June 30, 2023 Audit Results
Presentation to the Audit Committee**

January 18, 2024

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Scope of Services

- Provide an opinion on the fair presentation of the Hawaii Tourism Authority's ("Authority") financial statements.
- Consider the Authority's internal control over financial reporting in relation to our audit of the financial statements.
- Perform tests of the Authority's compliance with certain provisions of laws, regulations, contracts and grant agreements in relation to the financial statements.
- Provide an opinion on the Authority's compliance with requirements related to major federal programs in accordance with the Office of Management and Budget's ("OMB") Compliance Supplement and consider internal control over compliance.

Financial Statement Highlights – Statement of Net Position

- Other noncurrent assets increased by \$12.0 million primarily due to payments made to the Hawaii Convention Center Repairs and Maintenance fund managed by ASM.
- Vouchers payable decreased by \$14.4 million due to payments made to the Hawaii Convention Center Repairs and Maintenance fund that were accrued for in the prior fiscal year.
- Due to State Department of Budget & Finance increased by \$35.7 million due to the accrual of a payable for unspent Federal grant funds that lapsed on June 30, 2023.
- Unearned revenue decreased by \$45.9 million due to the expenditure of Federal grant funds received in the prior fiscal year as well as the return of unspent funds to the State Department of Budget & Finance.
- Net position increased by \$25.0 million in fiscal year 2023 compared to the \$46.1 million decrease in fiscal year 2022, primarily due to increases in charges for services, Federal grant revenues, and transfers from other State departments, as well as a decrease in contract expenses.

Financial Statement Highlights – Statement of Activities

- Charges for services increased by \$10.7 million primarily due to an increase in the number of events held at the Convention Center in the current fiscal year.
- Federal grant revenue increased by \$31.9 million primarily due to the expenditure of Federal grant funds that were received but not earned in the prior fiscal year.
- Hawaii Convention Center contract expenses decreased by \$10.4 million primarily due to non-recurring payments for the Hawaii Convention Center Repairs and Maintenance fund that were accrued in the prior fiscal year.
- Transfers from other State departments increased by \$15.0 million as the Convention Center Fund received \$15.0 million of general obligation bond funds in fiscal year 2023 for the temporary repairs of the Convention Center roof and other items.

Required Communications

Matter to be communicated	Our response
<p>Auditors’ responsibility under Generally Accepted Auditing Standards. The auditors’ level of responsibility assumed for internal controls, whether the financial statements are free of material misstatement, and the detection of fraud should be communicated.</p>	<p>Our primary responsibility as the Authority’s independent auditors is to evaluate and report on the fairness of the Authority’s financial statements prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). Based upon the results of our audit, which was performed in accordance with U.S. generally accepted auditing standards and <i>Government Auditing Standards</i>, we issued an unmodified opinion on the Authority’s financial statements.</p>
<p>Overview of the planned scope of the audit. The overview of the planned scope and timing of the audit should be communicated to those charged with governance.</p>	<p>This was communicated in our engagement letter dated May 16, 2022 and Contract No. 70068 dated March 24, 2022.</p>
<p>Significant risks of material misstatement as part of our audit planning.</p>	<p>There were no additional, or changes to, significant risks identified during the audit. In addition, no issues were identified.</p> <p>We identified the following significant risks of material misstatement during the planning phase of our audit:</p> <ul style="list-style-type: none"> • Improper revenue recognition due to fraud. • Management override of controls. • Proper implementation of GASB Statement No. 96, <i>Subscription-Based Information Technology Arrangements</i>, including disclosure.

Required Communications



Matter to be communicated	Our response
<p>Significant accounting policies, including critical accounting policies, and the auditors’ judgment about the quality of accounting principles. The entity’s initial selection of and changes in significant accounting policies or their application; methods used to account for significant unusual transactions; and effect of significant policies in controversial or emerging areas for which there is a lack of authoritative guidance or consensus should be communicated to those charged with governance.</p>	<p>The significant accounting policies used by the Authority are disclosed in Note 1 to the financial statements.</p> <p>GASB Statement No. 96, <i>Subscription-Based Information Technology Arrangements</i>, was adopted effective July 1, 2022. The adoption of this statement did not have a material impact to the Authority’s financial statements.</p>
<p>Management judgments and accounting estimates. Those charged with governance should be informed about the process used by management in formulating sensitive accounting estimates and about the auditors’ conclusions regarding the reasonableness of those estimates.</p>	<p>The more difficult and subjective judgments and estimates were:</p> <ul style="list-style-type: none"> • Depreciation and useful lives of capital assets. • Accrued vacation liability. • Calculation of net pension and net other postemployment benefits liabilities. <p>Management’s estimates were evaluated and appeared to be reasonable.</p>
<p>Significant unusual transactions. Those charged with governance should be informed about the auditors’ view on the policies and practices that management used to account for significant unusual transactions and the auditors’ understanding of the business purpose for the significant unusual transactions.</p>	<p>No significant unusual transactions were noted during our audit.</p>

Required Communications

Matter to be communicated	Our response
Audit adjustments. All significant financial statement adjustments arising from the audit or proposed during the audit and any uncorrected misstatements that were determined to be immaterial by management individually and in the aggregate should be communicated to those charged with governance.	Summaries of the adjusting and reclassifying journal entries arising from our audit were attached to the management representation letter. There were no uncorrected misstatements above our de minimis noted.
Matters that are difficult or contentious for which the auditors consulted outside the engagement team and that are, in the auditors' professional judgment, significant and relevant to those charged with governance regarding their responsibility to oversee the financial reporting process.	No such matters noted during our audit.
Material uncertainties related to events and conditions, specifically going concern issues. Any doubt regarding the Authority's ability to continue as a going concern and any other material uncertainties should be communicated.	No issues related to the Authority's ability to continue as a going concern or other material uncertainties were noted. See also Note 9 to the financial statements, Subsequent Events, for further discussion of the Authority's fiscal year 2024 funding status.

Required Communications

Matter to be communicated	Our response
<p>Other information in documents containing audited financial statements. Those charged with governance should be informed of the auditors’ responsibility for information in a document containing audited financial statements, as well as any procedures performed and the results.</p>	<p>The Authority's audited financial statements will be included in the online submission of the single audit with the Federal Audit Clearinghouse.</p>
<p>Disagreements with management. Disagreements with management, whether or not satisfactorily resolved, about matters that could be significant to the Authority’s financial statements or the auditors’ report should be communicated.</p>	<p>There were no disagreements with management.</p>
<p>Consultation with other accountants. When the auditors are aware that management has consulted with other accountants about significant accounting or auditing matters, the auditors’ view about the consultation subject should be communicated to those charged with governance.</p>	<p>We know of no such consultations made by management.</p>
<p>Major issues discussed with management prior to retention. Any major accounting, auditing or reporting issues that were discussed with management in connection with our retention.</p>	<p>There were no major issues discussed with management prior to our retention.</p>
<p>Difficulties encountered in performing the audit. Serious difficulties encountered in dealing with management that related to the performance of the audit are required to be brought to the attention of those charged with governance.</p>	<p>There were none.</p>

Required Communications

Matter to be communicated	Our response
Internal control deficiencies. Those charged with governance should be informed of any significant deficiencies or material weaknesses in the design or operation of internal control that came to the auditors' attention during the audit.	There were no material weaknesses or significant deficiencies reported.
Fraud or illegal acts. Fraud or illegal acts involving senior management or those responsible for internal controls or causing a material misstatement of the financial statements where the auditors determine there is evidence that such fraud may exist should be communicated. Any illegal acts coming to the auditors' attention involving senior management and any other illegal acts, unless clearly inconsequential.	We are not aware of any fraud or illegal acts.
Independence. The auditors should communicate all relationships between the Firm and the Authority that, in our professional judgment, may reasonably be thought to bear on our independence.	We confirm that, in our professional judgment, we are independent accountants within the meaning of the Code of Professional Conduct of the American Institute of Certified Public Accountants and <i>Government Auditing Standards</i> .
Representations requested from management. Those charged with governance should be informed of the representations that the auditors are requesting from management.	Management representation letter is available upon request.



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HTA Financial and Compliance Audit 06-30-23

DRAFT



ACCUITY

Hawaii Tourism Authority

(A Component Unit of the State of Hawaii)

Financial and Compliance Audit

June 30, 2023

Submitted by
The Auditor
State of Hawaii

Hawaii Tourism Authority
 (A Component Unit of the State of Hawaii)
Index
 June 30, 2023

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Report of Independent Auditors

The Auditor
State of Hawaii

The Board of Directors
Hawaii Tourism Authority

Opinions

We have audited the accompanying financial statements of the governmental activities and each major fund of the Hawaii Tourism Authority (the "Authority"), a component unit of the State of Hawaii, as of and for the year ended June 30, 2023,

respective financial position of the governmental activities and each major fund of the Authority as of June 30, 2023, and the respective changes in financial position

Basis for Opinions


opinions.

Emphasis of Matter

As discussed in Note 1, the financial statements of the Authority are intended to present the financial position and changes in financial position of only that portion of the governmental activities and each major fund of the State of Hawaii that is attributable to the transactions of the Authority. They do not purport to, and do not present fairly the financial position of the State of Hawaii as of June 30, 2023, and the changes in its financial position for the year then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair



presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Authority's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.


In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Authority's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 9 and budgetary comparison schedules for the Tourism Fund and Convention Center Special Fund on page 39 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the



basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Authority's basic financial statements. The schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. As described in Note 2 to the schedule of expenditures of federal awards, the accompanying schedule of expenditures of federal awards was prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated [REDACTED], 2024, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grants agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

Honolulu, Hawaii
[REDACTED], 2024

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Management’s Discussion and Analysis (Unaudited)
June 30, 2023

The Hawaii Tourism Authority (the “Authority”) was established on January 1, 1999 by Act 156, Session Laws of Hawaii 1998. The Authority is responsible for developing and implementing a strategic tourism marketing plan to enhance and promote the Hawaii brand. As management of the Authority, we offer readers of these basic financial statements, this narrative overview and analysis of the financial activities of the Authority for the year ended June 30, 2023. This discussion and analysis is designed to assist the reader in focusing on the Authority’s significant financial matters and activities and to identify any significant changes in the Authority’s financial position. We encourage readers to consider the information presented here in conjunction with the basic financial statements as a whole.

Overview of the Basic Financial Statements

This discussion and analysis is intended to serve as an introduction to the Authority’s basic financial statements. The Authority’s basic financial statements comprise three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to the basic financial statements.

Government-wide Financial Statements

The government-wide financial statements are designed to provide readers with a broad overview of the Authority’s finances. These statements include all assets, deferred outflows of resources, liabilities, and deferred inflows of resources, accounted for with an economic resources measurement focus using the accrual basis of accounting, which is similar to the accounting used by most private sector companies. All of the fiscal year’s revenues and expenses are reported when the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, assets, deferred outflows of resources, liabilities, deferred inflows of resources, revenues, and expenses are reported in these statements for some items that will result in cash flows in future fiscal periods. Government-wide financial statements are comprised of the following:

- The *Statement of Net Position*, which presents all of the Authority’s assets, deferred outflows of resources, liabilities, and deferred inflows of resources with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Authority is improving or deteriorating.
- The *Statement of Activities*, which presents information showing the Authority’s revenues and expenses for the fiscal year. Functional activities are highlighted in this statement, whereby direct and indirect functional costs are shown, net of related program revenue. This statement shows the extent to which the various functions depend on taxes and nonprogram revenues for support.

Fund Financial Statements

A fund is a grouping of related accounts, which is used to maintain control over resources that have been segregated for specific activities or objectives.

Governmental Funds – Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating the Authority’s near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities of the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Authority’s near-term financing decisions. Both the governmental fund balance sheet

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and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation on pages 13 and 15, respectively, to facilitate this comparison between governmental funds and governmental activities.

The Authority maintains three governmental funds (Tourism Fund, Convention Center Special Fund, and Tourism Emergency Special Fund). Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for each of these funds.

Notes to the Basic Financial Statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Condensed Financial Information

The following are summaries from the Authority’s government-wide financial statements as of and for the years ended June 30, 2023 and 2022:

Condensed Statements of Net Position
As of June 30, 2023 and 2022
(Amounts in thousands)

	2023	2022
Assets		
Current assets	\$ 117,991	\$ 122,221
Capital assets, net	180,462	188,047
Investments – noncurrent	2,471	2,486
Other assets	39,328	27,321
Total assets	<u>\$ 340,252</u>	<u>\$ 340,075</u>
Deferred outflows of resources		
Deferred outflows on net pension liability	\$ 576	\$ 590
Deferred outflows on net other postemployment benefits liability	227	212
Total deferred outflows of resources	<u>\$ 803</u>	<u>\$ 802</u>
Liabilities		
Current liabilities	\$ 43,116	\$ 67,689
Noncurrent liabilities	11,078	11,007
Total liabilities	<u>\$ 54,194</u>	<u>\$ 78,696</u>
Deferred inflows of resources		
Deferred inflows on net pension liability	\$ 571	\$ 972
Deferred inflows on net other postemployment benefits liability	536	503
Total deferred inflows of resources	<u>\$ 1,107</u>	<u>\$ 1,475</u>
Net position		
Net investment in capital assets	\$ 180,462	\$ 188,047
Restricted	105,292	72,659
Total net position	<u>\$ 285,754</u>	<u>\$ 260,706</u>

A reconciliation on page 14 facilitates the comparison between governmental funds and governmental net position.

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Condensed Statements of Activities
For the Years Ended June 30, 2023 and 2022
(Amounts in thousands)

	2023	2022
Revenues		
Program revenues		
Charges for services	\$ 16,013	\$ 5,341
Federal grants	50,542	18,629
General revenues		
Transient accommodations taxes	11,000	11,000
Other, net	2,062	1,478
Total revenues	<u>79,617</u>	<u>36,448</u>
Expenses		
Hawaii Convention Center management		
Contract	10,560	20,996
Depreciation	8,512	8,638
Payroll	-	253
Pension	-	53
Postemployment	-	13
Other	514	464
Total Hawaii Convention Center management expenses	<u>19,586</u>	<u>30,417</u>
Tourism and marketing		
Contract	46,858	49,234
Payroll	2,324	1,932
Pension	335	435
Administrative and general	249	163
Postemployment	18	103
Other	199	245
Total tourism and marketing expenses	<u>49,983</u>	<u>52,112</u>
Total expenses	<u>69,569</u>	<u>82,529</u>
Transfers	15,000	-
Change in net position	25,048	(46,081)
Net position		
Beginning of year	<u>260,706</u>	<u>306,787</u>
End of year	<u>\$ 285,754</u>	<u>\$ 260,706</u>

A reconciliation on [page 16](#) facilitates the comparison between governmental funds and governmental activities.

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Effective January 1, 2022, the Tourism Special Fund (“TSF”) was sunset and discontinued the ability to expend any new funds. In its place, the State of Hawaii (“State”) appropriated Federal American Rescue Plan Act (“ARPA”) funds in fiscal years 2022 and 2023 to support the Authority’s fiscal years 2022 and 2023 operations. Those funds expired in June 2023, and the Authority returned the unspent balance to the State’s Department of Budget & Finance in July 2023.

The Convention Center Fund also received \$15,000,000 of general obligation bond funds in fiscal year 2023 for the temporary repairs of the Convention Center roof and other items.

Financial Analysis

Current Assets decreased by approximately \$4,230,000, or 3.5%. This change was primarily due to an approximate \$7,119,000 decrease in cash and equivalents, which was in turn primarily caused by the sunset of the TSF in the prior fiscal year and the elimination of the transient accommodations tax (“TAT”) allocation for the TSF.

Other Noncurrent Assets, which primarily consists of cash held by HCC’s management company, ASM Global (“ASM”), increased by approximately \$12,007,000, or 44.0%. During fiscal year 2023, the Authority paid approximately \$13,100,000 to the Hawaii Convention Center Repairs and Maintenance fund managed by ASM. Additionally, approximately \$1,188,000 was spent on capital improvement projects in the current fiscal year.

Current Liabilities decreased by approximately \$24,573,000, or 36.3%. This change was primarily due to an approximate \$45,925,000 decrease in unearned Federal grant revenue, an approximate \$35,708,000 increase in Due to State Department of Budget and Finance, and an approximate \$14,367,000 decrease in accounts payable, of which approximately \$10,130,000 was for non-recurring payments to the Hawaii Convention Center Repairs and Maintenance fund.

Effective July 1, 2002, the Convention Center Fund was established by Act 253, Session Laws of Hawaii 2002 (“Act 253”). In accordance with Act 253, the Convention Center Fund was placed within the Authority and was created to receive all revenues generated from the Center’s operations and an allocated portion of the revenues received from the State’s TAT.

Charges for Services increased by approximately \$10,672,000, or 199.8%. The primary cause for the increase was an approximate \$7,190,000 increase in the Hawaii Convention Center’s operating revenues due to an increase in the number of events held in the current fiscal year.

Federal Grant Revenue, which is earned when funds are spent on program expenditures, increased by approximately \$31,913,000, or 171.3%, primarily due to the expenditure of Federal grant funds that were received but not earned in the prior fiscal year.

Hawaii Convention Center Management Contract Expenses decreased by approximately \$10,436,000, or 49.7%. This decrease was primarily due to approximately \$10,130,000 in non-recurring payments for the Hawaii Convention Center Repairs and Maintenance fund that were accrued as of June 30, 2022.

Transfers increased by \$15,000,000 as the Convention Center Fund received \$15,000,000 of general obligation bond funds in fiscal year 2023 for the temporary repairs of the Convention Center roof and other items.

Financial Analysis of the Authority’s Individual Funds

As noted earlier, the Authority uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

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Governmental Funds

The focus of the Authority’s governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Authority’s financing requirements.

As of the end of the current fiscal year, the Authority’s governmental funds reported combined ending fund balances of approximately \$77,478,000, an increase of approximately \$20,331,000 in comparison with the prior fiscal year-end. The Authority’s entire fund balance is committed to indicate that it can only be used for specific purposes pursuant to formal action of the Authority’s Board of Directors.

The Tourism Fund is used to account for functions related to the development and promotion of Hawaii’s brand as a visitor destination. At the end of the current fiscal year, committed fund balance of the Tourism Fund was approximately \$20,995,000, a decrease of 28.3% from the prior fiscal year-end. As a measure of the Tourism Fund’s liquidity, it may be useful to compare the committed fund balance to total fund expenditures. Committed fund balance represents 41.8% of total Tourism Fund expenditures, a decrease of 14.3% from the prior fiscal year.

The Convention Center Special Fund was established by Act 253 to receive all revenues generated from the operation of the Center and an allocated portion of the revenues received from the State’s TAT. Funds collected by the Convention Center Special Fund are used to pay all expenses arising from the use and operation of the Center. In accordance with Act 253, the operations of the Convention Center Special Fund are included in the Authority’s financial statements. At the end of the current fiscal year, the Convention Center Special Fund had a committed fund balance of approximately \$51,372,000.

The Tourism Emergency Special Fund was established by Hawaii Revised Statutes Section 201B-10. Monies in the Tourism Emergency Special Fund shall be used exclusively to provide for the development and implementation of emergency measures to respond to any tourism emergency including providing emergency assistance to tourists during the tourism emergency. At the end of the current fiscal year, the Tourism Emergency Special Fund had a committed fund balance of approximately \$5,111,000.

Capital Assets

As of June 30, 2023, the Authority had approximately \$180,462,000 invested in capital assets as shown in the following table (amounts in thousands). There was a net decrease (additions, deductions and depreciation) of approximately \$7,585,000 from the end of the prior fiscal year.

	2023	2022
Capital assets		
Land	\$ 131,497	\$ 131,497
Buildings and improvements	229,939	229,404
Furniture, fixtures and equipment	10,879	10,638
Construction in progress	1,868	1,766
Total capital assets	<u>374,183</u>	<u>373,305</u>
Less: Accumulated depreciation and amortization	<u>(193,721)</u>	<u>(185,258)</u>
Total capital assets, net	<u>\$ 180,462</u>	<u>\$ 188,047</u>

Additional information regarding the Authority’s capital assets can be found in Note 3 to the financial statements.

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Currently Known Facts, Decisions, or Conditions

As part of the Authority's 5-year strategic plan, it has begun to implement a new model for managing tourism called destination management. As defined by the United Nations World Tourism Organization, "Destination management consists of the coordinated management of all the elements that make up a tourism destination. Destination management takes a strategic approach to link-up these sometimes very separate elements for the better management of the destination." Destination management is included in HRS 201B-3 (14). The Authority is considering introducing a bill to clarify the definition of destination management and how it will fit within the Authority's mission.

The Maui wildfire has forced the Authority to focus on restoring Maui's tourism industry. Per HRS 201B-9, upon the request of the Authority's Board, the Governor declared that a tourism emergency exists in the State. In coordination with the Department of Budget and Finance, the Authority can use monies from the Tourism Emergency Special Fund to respond to the emergency, as described in section HRS 201B-10. With the Authority's Board's approval, the Authority has developed a new marketing plan to support Maui's tourism recovery. The plan will use funds from the Tourism Emergency Special Fund, along with cost savings from the fiscal year 2024 operating budget that were identified by Authority staff.

The 2023 State Legislature did not provide the Authority with an operating budget for the fiscal year 2024. As such, the Governor approved the transfer of \$60,000,000 and \$11,000,000, respectively, in general funds from Section 5 of Act 164, SLH 2023, to the Tourism Fund and Convention Center Fund on July 1, 2023. Funds will lapse on June 30, 2024, and the funding for future years is undetermined.

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Statement of Net Position – Governmental Activities
June 30, 2023

Current assets

Equity in cash and cash equivalents and investments	
in State Treasury	\$ 109,587,806
Investments	1,558,320
Accounts receivable	1,593,540
Prepaid expenses	5,250,921
Total current assets	<u>117,990,587</u>

Noncurrent assets

Investments	2,471,399
Capital assets	
Land	131,496,508
Construction in progress	1,868,278
Other capital assets, net	47,096,896
Capital assets, net of depreciation	<u>180,461,682</u>
Other noncurrent assets	39,327,380
Total noncurrent assets	<u>222,260,461</u>
Total assets	<u>340,251,048</u>

Deferred outflows of resources

Deferred outflows on net pension liability	576,241
Deferred outflows on net other postemployment benefits liability	227,125
Total deferred outflows of resources	<u>803,366</u>
Total assets and deferred outflows of resources	<u>\$ 341,054,414</u>

The accompanying notes are an integral part of these financial statements.

Hawaii Tourism Authority
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Statement of Net Position – Governmental Activities
June 30, 2023

Current liabilities	
Vouchers payable	\$ 700,975
Accrued payroll	124,884
Accrued vacation	131,990
Due to State Department of Budget and Finance	35,708,179
Unearned revenue	<u>6,450,000</u>
Total current liabilities	<u>43,116,028</u>
Noncurrent liabilities	
Accrued vacation, net of current portion	207,159
Net other postemployment benefits liability	4,807,895
Net pension liability	<u>6,062,838</u>
Total noncurrent liabilities	<u>11,077,892</u>
Total liabilities	<u>54,193,920</u>
Deferred inflows of resources	
Deferred inflows on net pension liability	571,120
Deferred inflows on net other postemployment benefits liability	<u>535,695</u>
Total deferred inflows of resources	<u>1,106,815</u>
Net position	
Net investment in capital assets	180,461,682
Restricted	<u>105,291,997</u>
Total net position	<u>285,753,679</u>
Total liabilities, deferred inflows of resources, and net position	<u>\$ 341,054,414</u>

The accompanying notes are an integral part of these financial statements.

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Statement of Activities – Governmental Activities
Year Ended June 30, 2023

	Functional Programs		
	Hawaii Convention Center Management	Tourism and Marketing	Total
Expenses			
Contracts	\$ 10,560,218	\$ 46,858,089	\$ 57,418,307
Depreciation	8,512,222	-	8,512,222
Payroll	-	2,323,652	2,323,652
Pension	-	335,112	335,112
Administrative and general	-	249,470	249,470
Postemployment	-	17,688	17,688
Other	514,345	198,666	713,011
Total expenses	<u>\$ 19,586,785</u>	<u>\$ 49,982,677</u>	69,569,462
Program revenues			
Charge for services			16,012,944
Federal grants			50,542,247
Total program revenues			<u>66,555,191</u>
Net expenses			<u>3,014,271</u>
General revenues			
Transient accommodations tax			11,000,000
Interest and investment income			1,630,954
Net decrease in fair value of investments			(31,838)
Other			462,582
Total general revenues			<u>13,061,698</u>
Transfers from other State departments			<u>15,000,000</u>
Change in net position			<u>25,047,427</u>
Net position			
Beginning of year			<u>260,706,252</u>
End of year			<u>\$ 285,753,679</u>

The accompanying notes are an integral part of these financial statements.

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Balance Sheet – Governmental Funds
June 30, 2023

	Tourism Fund	Convention Center Special Fund	Tourism Emergency Special Fund	Total Governmental Funds
Assets				
Equity in cash and cash equivalents and investments in State Treasury	\$ 58,215,564	\$ 50,321,571	\$ 1,050,671	\$ 109,587,806
Investments	-	-	4,029,719	4,029,719
Other assets	5,250,921	1,563,187	30,353	6,844,461
Total assets	<u>\$ 63,466,485</u>	<u>\$ 51,884,758</u>	<u>\$ 5,110,743</u>	<u>\$ 120,461,986</u>
Liabilities and Fund Balances				
Liabilities				
Vouchers and contracts payable	\$ 472,575	\$ 228,400	\$ -	\$ 700,975
Due to State Department of Budget and Finance	35,424,256	283,923	-	35,708,179
Unearned revenue	6,450,000	-	-	6,450,000
Other accrued liabilities	124,884	-	-	124,884
Total liabilities	<u>42,471,715</u>	<u>512,323</u>	<u>-</u>	<u>42,984,038</u>
Fund balances				
Committed	20,994,770	51,372,435	5,110,743	77,477,948
Total liabilities and fund balances	<u>\$ 63,466,485</u>	<u>\$ 51,884,758</u>	<u>\$ 5,110,743</u>	<u>\$ 120,461,986</u>

The accompanying notes are an integral part of these financial statements.

Hawaii Tourism Authority
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Reconciliation of the Governmental Funds Balance Sheet
to the Statement of Net Position
June 30, 2023

Total fund balance – governmental funds	\$ 77,477,948
Amounts reported for governmental activities in the statement of net position are different because	
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds. Those assets consist of	
Land	131,496,508
Construction in progress	1,868,278
Other	240,817,614
Accumulated depreciation and amortization	<u>(193,720,718)</u>
	180,461,682
Other assets are not available to pay or be used for current-period expenditures and are not recognized in governmental funds.	39,327,380
Some liabilities are not due and payable in the current period and therefore are not reported in the funds. Those liabilities consist of	
Accrued vacation payable	(339,149)
Net other postemployment benefits liability	(4,807,895)
Net pension liability	<u>(6,062,838)</u>
	(11,209,882)
Deferred outflows of resources are for future periods and are not reported in the funds. Those deferred outflows consist of	
Deferred outflows on net pension liability	576,241
Deferred outflows on net other postemployment benefits liability	<u>227,125</u>
	803,366
Deferred inflows of resources benefit future periods and are not reported in the funds. Those deferred inflows consist of	
Deferred inflows on net pension liability	(571,120)
Deferred inflows on net other postemployment benefits liability	<u>(535,695)</u>
	(1,106,815)
Net position of governmental activities	<u>\$ 285,753,679</u>

The accompanying notes are an integral part of these financial statements.

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Statement of Revenues, Expenditures, and Changes in
Fund Balances – Governmental Funds
Year Ended June 30, 2023

	Tourism Fund	Convention Center Special Fund	Tourism Emergency Special Fund	Total Governmental Funds
Revenues				
Transient accommodations tax	\$ -	\$ 11,000,000	\$ -	\$ 11,000,000
Hawaii Convention Center revenues	-	16,012,944	-	16,012,944
Interest and investment income	561,435	933,952	135,567	1,630,954
Federal grant revenue	41,288,524	9,253,723	-	50,542,247
Other	36,916	425,666	-	462,582
Total revenues	<u>41,886,875</u>	<u>37,626,285</u>	<u>135,567</u>	<u>79,648,727</u>
Expenditures				
Contract	46,858,089	23,565,524	-	70,423,613
Personnel	2,899,888	-	-	2,899,888
Administrative and general	236,949	-	12,521	249,470
Net decrease in the fair value of investments	-	-	31,838	31,838
Other	198,666	514,345	-	713,011
Total expenditures	<u>50,193,592</u>	<u>24,079,869</u>	<u>44,359</u>	<u>74,317,820</u>
Change in fund balances	<u>(8,306,717)</u>	<u>13,546,416</u>	<u>91,208</u>	<u>5,330,907</u>
Other financing sources				
Transfer from other State departments	-	15,000,000	-	15,000,000
Total other financing sources	<u>-</u>	<u>15,000,000</u>	<u>-</u>	<u>15,000,000</u>
Net change in fund balances	<u>(8,306,717)</u>	<u>28,546,416</u>	<u>91,208</u>	<u>20,330,907</u>
Fund balances				
Beginning of year	29,301,487	22,826,019	5,019,535	57,147,041
End of year	<u>\$ 20,994,770</u>	<u>\$ 51,372,435</u>	<u>\$ 5,110,743</u>	<u>\$ 77,477,948</u>

The accompanying notes are an integral part of these financial statements.

Hawaii Tourism Authority
 (A Component Unit of the State of Hawaii)
**Reconciliation of the Governmental Funds Statement of Revenues,
 Expenditures, and Changes in Fund Balances to the Statement of Activities**
Year Ended June 30, 2023

Total net change in fund balances – governmental funds	\$ 20,330,907
Amounts reported for governmental activities in the statement of activities are different because	
Capital outlays are reported as expenditures in governmental funds; however, in the statement of activities, the cost of capital assets is allocated over their estimated useful lives as depreciation expense. In the current period, these amounts are	
Capital asset additions	1,188,524
Capital asset deductions	(310,993)
Accumulated depreciation on disposals	49,416
Depreciation expense	<u>(8,512,222)</u>
Excess of depreciation expense over capital outlay	(7,585,275)
Other assets are not available to be used for current period expenditures and are not recognized in governmental funds.	12,006,576
Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental funds	
Change in accrued vacation payable	73,708
Net pension activity	56,770
Net other postemployment benefits activity	<u>164,741</u>
	<u>295,219</u>
Change in net position of governmental activities	<u>\$ 25,047,427</u>

The accompanying notes are an integral part of these financial statements.

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Notes to Financial Statements
June 30, 2023

1. Summary of Significant Accounting Policies

The Financial Reporting Entity

The Hawaii Tourism Authority (the "Authority") was established on January 1, 1999 by Act 156, Session Laws of Hawaii 1998, and was placed within the State of Hawaii, Department of Business, Economic Development, and Tourism, for administrative purposes only. The Authority is responsible for developing a strategic tourism marketing plan and developing measures of effectiveness to assess the overall benefits and effectiveness of the marketing plan and progress toward achieving the Authority's strategic plan goals. In addition, effective July 1, 2000, control and management of the Hawaii Convention Center (the "Center") were transferred to the Authority from the Convention Center Authority ("CCA") by Executive Order No. 3817. Effective July 1, 2002, the Center, by statute, became the responsibility of the Authority. The Center, which opened to the general public in June 1998, is used for a variety of events including conventions and trade shows, public shows, and spectator events. The Center offers approximately 350,000 square feet of rentable space including 51 meeting rooms.

The Authority is governed by a board of directors comprising of 12 voting members, including those recommended by the State Legislature. The Governor of the State appoints the 12 voting members.

The accompanying basic financial statements of the Authority, a discretely presented component unit of the State of Hawaii ("State"), have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for governments as prescribed by the Governmental Accounting Standards Board ("GASB").

Government-wide and Fund Financial Statements

The government-wide financial statements, which are the statement of net position and the statement of activities, report information on the activities of the Authority. For the most part, the effect of interfund activity has been removed from these government-wide financial statements.

The statement of activities demonstrates the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include charges to customers who purchase, use or directly benefit from goods or services provided by a given function. Resources that are dedicated internally are reported as general revenues rather than program revenues.

The Authority uses funds to report on its financial position and the results of its operations in its fund financial statements. Fund accounting is designed to demonstrate legal compliance and to aid financial management by segregating transactions related to certain functions or activities.

Net position is restricted when determined by a formal action of the State Legislature.

The financial activities of the Authority are recorded in individual funds, each of which is deemed to be a separate accounting entity. The Authority uses fund accounting to report on its financial position and results of operations. Fund accounting is designed to demonstrate legal compliance and to aid financial management by segregating transactions related to certain government functions or activities. A fund is a separate accounting entity with a self-balancing set of accounts.

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Notes to Financial Statements
June 30, 2023

Governmental Funds

Governmental funds are those through which the governmental functions of the Authority are financed. The Authority's major funds are as follows:

- **Tourism Fund** –The Tourism Fund is used to account for functions related to the development and promotion of the tourism industry.
- **Convention Center Special Fund** – The Convention Center Special Fund (“Convention Center Fund”) is used to account for functions related to the operation and management of the Center.
- **Tourism Emergency Special Fund** – The Tourism Emergency Special Fund (“Emergency Fund”) is used to account for functions related to the maintenance of a tourism emergency fund.

Basis of Accounting

The Governmental Funds financial statements are reported using the current financial resources measurement focus and the modified-accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the Authority considers revenues to be available if they are collected within 60 days of the end of the current fiscal year.

Expenditures are generally recorded when a liability is incurred, as under accrual accounting. However, expenditures related to compensated absences and claims and judgments are recorded only when payment is due.

Transient Accommodations Tax

In accordance with Sections 201B-11 and 237D-6.5, Hawaii Revised Statutes (“HRS”), the primary source of funding for the Authority's Convention Center Fund was the transient accommodations tax (“TAT”) collected by the State. The TAT is assessed at a rate of 10.25% on the gross rental proceeds derived from providing transient accommodations.

Effective July 1, 2007, funds shall be deposited into the Emergency Fund, established in Section 201B-10, in a manner sufficient to maintain a fund balance of \$5,000,000 in fund.

Act 001, Special Session of 2021 (“Act 001”), amended specific provisions of law effective July 1, 2021. Included were Sections 237D-6.5(b), HRS, *distribution of the TAT*, and 201B-11, HRS, *tourism special fund*.

Effective July 1, 2021, the maximum amount of funding of TAT revenues that may be deposited into the Convention Center Fund is \$11,000,000. Also, pursuant to Act 088, Legislative Session 2021, \$11,000,000 in Federal American Rescue Plan Act (“ARPA”) funds were appropriated to the Convention Center Fund for fiscal years 2022 and 2023.

Effective January 1, 2022, the Tourism Special Fund was sunset and discontinued the ability to expend any new funds. In its place, the State appropriated \$60,000,000 and \$35,000,000, respectively in fiscal year 2022 and 2023 funds from ARPA for eligible expenses incurred by the Authority. Those funds expired in June 2023, and the Authority returned the unspent balance of approximately \$36,833,000 to the State's Department of Budget & Finance in July 2023.

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Pursuant to Act 248, SLH 2022, \$15,000,000 of general obligation bond funds were provided to the Convention Center Fund for the temporary repairs of the Convention Center roof and other items. The Governor authorized the release of funds on February 22, 2023.

Investments

The Authority's investments are reported at fair value within the fair value hierarchy established by GAAP.

Fair Value Measurements

The Authority measures the fair value of assets and liabilities as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants at the measurement date. The fair value hierarchy distinguishes between independent observable inputs and unobservable inputs used to measure fair value, as follows:

- **Level 1** – Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2** – Inputs other than quoted market prices included in Level 1 that are observable for an asset or liability, either directly or indirectly.
- **Level 3** – Unobservable inputs for an asset or liability reflecting the Authority's own assumptions. Level 3 inputs are used to measure fair value to the extent that observable Level 1 or Level 2 inputs are not available.

Capital Assets

Capital assets are not capitalized in the funds used to acquire or construct them. Instead, capital acquisition and construction are reflected as expenditures in governmental funds, and the related assets are reported in the statement of net position. Capital assets acquired by purchase are recorded at cost. Donated capital assets are valued at the estimated fair value on the date received. Maintenance, repairs, minor replacements, and renewals are charged to operations as incurred. Major replacements, renewals and betterments are capitalized. Capital assets are defined as assets with an initial individual cost of \$100,000 or more for buildings and improvements, and \$5,000 or more for furniture, fixtures and equipment, and are depreciated on the straight-line method over the estimated useful lives of the respective assets (buildings and improvements – 30 years and furniture, fixtures and equipment – five to seven years). Depreciation is recorded on capital assets in the government-wide statement of activities.

Accrued Vacation

Employees hired on or before July 1, 2001 earn vacation at the rate of one and three-quarters working days for each month of service. Employees hired after July 1, 2001 earn vacation at rates ranging between one and two working days for each month of service, depending upon the employees' years of service and job classifications. Each employee is allowed to accumulate a maximum of 90 days of vacation as of the end of the calendar year. All vacation pay is accrued when incurred in the government-wide financial statements. A liability for these amounts is reported in the governmental funds only if they have matured, for example, as a result of employee resignations and retirements, or are expected to be paid with expendable available financial resources.

Pensions

For purposes of measuring the net pension liability, deferred outflows of resources, and deferred inflows of resources related to pensions and pension expense, information about the fiduciary net position of the Employees' Retirement System of the State of Hawaii ("ERS"), and additions to/deductions from the ERS's fiduciary net position have been determined on the same basis as they are reported by the ERS. For this

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purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at their fair value.

Postemployment Benefits Other Than Pensions

For purposes of measuring the net other postemployment benefits (“OPEB”) liability, deferred outflows of resources, and deferred inflows of resources related to OPEB and OPEB expense, information about the fiduciary net position of the Hawaii Employer-Union Health Benefits Trust Fund (“EUTF”), and additions to/deductions from the EUTF’s fiduciary net position have been determined on the same basis as they are reported by the EUTF. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at their fair value.

Net Position and Fund Balance

In the government-wide financial statements, net position is reported in two categories: net investment in capital assets and restricted net position. Restricted net position represents net position restricted by parties outside of the Authority (such as citizens, public interest groups, or the judiciary), or imposed by law through enabling legislation, and includes unspent proceeds of bonds issued to acquire or construct capital assets.

In the Fund financial statements, governmental funds report reservations of fund balance for amounts that are not available for appropriation or are legally restricted by outside parties for use for a specific purpose. Designations of fund balance represent tentative management plans that are subject to change.

The Authority classifies fund balance based primarily on the extent to which a government is bound to follow constraints on how resources can be spent in accordance with GAAP. Classifications include:

- **Restricted** – Balances that are restricted for specific purposes by external parties such as creditors, grantors, or other governments. Sources of these externally enforceable legal restrictions include creditors, grantors, or other governments.
- **Committed** – Balances that can only be used for specific purposes pursuant to constraints imposed by formal action (i.e., legislation) of the State’s Legislature, the highest level of decision-making authority. Legislation is required to modify or rescind a fund balance commitment.
- **Assigned** – Balances that are constrained by management to be used for specific purposes, as authorized by the HRS, but are not restricted or committed. For general fund only, encumbrance balances at fiscal year-end are classified as assigned.
- **Unassigned** – Residual balances that are not contained in the other classifications. The General Fund is the only fund that reports a positive unassigned fund balance.

Marketing Contractors

During fiscal year 2023, the Authority contracted with the following six major marketing contractors to provide tourism, planning, implementation, and other services to assist the Authority in executing its marketing mission:

- Hawaii Visitors and Convention Bureau – United States of America and Global Meetings and Conventions
- a.Link LLC, dba Hawaii Tourism Japan – Japan

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- Aviareps Marketing Garden (Holdings) Ltd. – Korea
- The Walshe Group, dba Hawaii Tourism Oceania – Australia and New Zealand
- iTravLocal Ltd. – China
- VoX International Inc. – Canada

Center Contract

The Authority contracts with ASM Global (“ASM”), a private contractor, to manage and operate the Center. ASM is on a cost-reimbursement contract whereby it is reimbursed by the Authority for costs incurred in operating the Center. Through December 31, 2019, ASM held the responsibility for the Center’s sales and marketing efforts. Starting January 1, 2020, Act 026, Session Laws of Hawaii 2019, authorized contracts entered by the Authority for the marketing of the Center to be issued separately from the management, use, operation or maintenance of the facility. Effective January 1, 2020, the Authority amended ASM’s contract to reflect responsibilities for local sales.

Effective January 1, 2020, the Authority contracted with the Hawaii Visitors and Convention Bureau to be responsible for the Center’s sales and marketing efforts as part of a global meetings and conventions program.

Intrafund and Interfund Transactions

Transfers of financial resources within the same fund are eliminated. Transfers from funds receiving revenues to funds through which the resources are to be expended and funds disbursed to fiduciary funds are recorded as transfers.

Use of Estimates

The preparation of basic financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the basic financial statements and accompanying notes. Actual results may differ from those estimates.

Newly Issued Accounting Pronouncements

GASB Statement No. 94

The GASB issued Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*. The primary objective of this Statement is to improve financial reporting by addressing issues related to public-private and public-public partnership arrangements. The requirements of this Statement are effective for reporting periods beginning after June 15, 2022. This Statement did not have a material effect on the Authority’s financial statements.

GASB Statement No. 96

The GASB issued Statement No. 96, *Subscription-Based Information Technology Arrangements*. This Statement provides guidance on the accounting and financial reporting for subscription-based information technology arrangements for government end users. The requirements of this Statement are effective for reporting periods beginning after June 15, 2022. This Statement did not have a material effect on the Authority’s financial statements.

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GASB Statement No. 99

The GASB issued Statement No. 99, *Omnibus*. The primary objectives of this Statement are to enhance comparability in accounting and financial reporting and to improve the consistency of authoritative literature by addressing practice issues that have been identified during implementation and application of certain GASB Statements. Certain requirements of this Statement were effective immediately while other requirements are effective for fiscal years beginning after June 15, 2022 and June 15, 2023, respectively. The Authority adopted the relevant provisions of the Statement effective in fiscal year 2023 with no material effect to its financial statements. The Authority has not determined the effect this Statement will have on its financial statements for requirements effective beginning after June 15, 2023.

GASB Statement No. 100

The GASB issued Statement No. 100, *Accounting Changes and Error Corrections – an amendment of GASB Statement No. 62*. The primary objective of this Statement is to enhance accounting and financial reporting requirements for accounting changes and error corrections to provide more understandable, reliable, relevant, consistent and comparable information for making decisions or assessing accountability. The requirements of this Statement are effective for reporting periods beginning after June 15, 2023. The Authority has not determined the effect this Statement will have on its financial statements.

GASB Statement No. 101

The GASB issued Statement No. 101, *Compensated Absences*. The primary objective of the Statement is to better meet the information needs of financial statement users by updating the recognition and measurement guidance for compensated absences. The requirements of this Statement are effective for reporting periods beginning after December 15, 2023. The Authority has not determined the effect this Statement will have on its financial statements.

2. Equity in Cash and Cash Equivalents and Investments in State Treasury

The State Director of Finance is responsible for the safekeeping of cash and investments in the State Treasury in accordance with State laws. The Director of Finance may invest any monies of the State which, in the Director's judgment, are in excess of the amounts necessary for meeting the immediate requirements of the State. Cash is pooled with funds from other State agencies and departments and deposited into approved financial institutions or in the State Treasury Investment Pool System. Funds in the investment pool accrue interest based on the average weighted cash balances of each account.

The State requires that depository banks pledge, as collateral, government securities held in the name of the State for deposits not covered by federal deposit insurance.

GAAP requires disclosures over common deposit and investment risks related to credit risk, interest rate risk, and foreign currency risk. Investments can be categorized by type, maturity and custodian to determine the level of interest rate, credit and custodial risk assumed by the Authority. However, as these funds are held in the State investment pool, the Authority does not manage these investments and the types of investments, and related interest rate, credit and custodial risks are not determinable at the Authority's level. The risk disclosures and fair value leveling table of the State's investment pool are included in the State's Annual Comprehensive Financial Report ("ACFR") which may be obtained from the Department of Accounting and General Services' ("DAGS") website:

<http://ags.hawaii.gov/accounting/annual-financial-reports/>.

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Cash and short-term investments held outside of the State Treasury are primarily held in a financial institution in the State of Hawaii. The Authority considers all cash and investments with original maturities of three months or less to be cash equivalents.

At June 30, 2023, the Authority's deposits with DAGS totaled approximately \$109,588,000.

3. Capital Assets

The following is a summary of changes in capital assets during the year ended June 30, 2023:

	Balance at July 1, 2022	Additions	Deductions	Transfers	Balance at June 30, 2023
Capital assets not being depreciated					
Land	\$ 131,496,508	\$ -	\$ -	\$ -	\$ 131,496,508
Construction in progress	1,767,025	1,188,524	(261,577)	(825,694)	1,868,278
Total capital assets not being depreciated	133,263,533	1,188,524	(261,577)	(825,694)	133,364,786
Capital assets being depreciated					
Buildings and improvements	229,403,709	-	-	534,548	229,938,257
Furniture, fixtures and equipment	10,637,627	-	(49,416)	291,146	10,879,357
Total capital assets being depreciated	240,041,336	-	(49,416)	825,694	240,817,614
Less: Accumulated depreciation and amortization					
Buildings and improvements	(179,055,367)	(7,510,221)	-	-	(186,565,588)
Furniture, fixtures and equipment	(6,202,545)	(1,002,001)	49,416	-	(7,155,130)
Total accumulated depreciation and amortization	(185,257,912)	(8,512,222)	49,416	-	(193,720,718)
Total capital assets, net	\$ 188,046,957	\$ (7,323,698)	\$ (261,577)	\$ -	\$ 180,461,682

Depreciation expense charged to the Hawaii Convention Center management function amounted to approximately \$8,512,000 for the year ended June 30, 2023.

4. Investments

At June 30, 2023, the fair value measurements reportable by the Authority consisted of investments in U.S. Treasury obligations valued at quoted market prices, a Level 1 valuation input. There were no investments for which Level 2 and Level 3 valuation inputs were required. The following table presents the fair value of the Authority's investments by level of input at June 30, 2023:

	Reported Value	Fair Value Measurements Using		
		Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Emergency Funds				
U.S. Treasury obligations	\$ 4,029,719	\$ 4,029,719	\$ -	\$ -

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The following table presents the Authority's investments by maturity period at June 30, 2023:

	Reported Value	Maturity (in years)		
		Less than 1	1-5	>5
Emergency Funds				
U.S. Treasury obligations	\$ 4,029,719	\$ 1,558,320	\$ 2,471,399	\$ -

Interest Rate Risk

The Authority's investment policy generally limits maturities on investments to not more than five years from the date of investment to limit its exposure to fair value losses arising from rising interest rates.

Credit Risk

The Authority's investment policy limits its investments to investments in U.S. Treasury obligations, certificates of deposit, U.S. government or agency obligations, commercial paper, federally insured savings accounts, and money market funds.

Custodial Risk

For an investment, custodial risk is the risk that, in the event of the failure of the counterparty, the Authority or the State will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The Authority's and the State's investments are held at broker/dealer firms that are protected by the Securities Investor Protection Corporation ("SIPC") up to a maximum amount. In addition, excess SIPC coverage is provided by the broker/dealer firms' insurance policies. The Authority and the State require the institutions to set aside, in safekeeping, certain types of securities to collateralize repurchase agreements. The Authority and the State monitor the fair value of these securities and obtain additional collateral when appropriate.

5. Other Assets

Other assets primarily represent funds held by ASM for emergency capital improvements, repair or maintenance purchases, and various capital improvement projects. At June 30, 2023, funds held amounted to approximately \$39,327,000.

6. Changes in Long-Term Liabilities

The following is a summary of changes in long-term liabilities during the year ended June 30, 2023:

	Balance July 1, 2022	Additions	Deductions	Balance June 30, 2023	Due Within One Year
Accrued vacation payable	\$ 412,857	\$ 155,432	\$ (229,140)	\$ 339,149	\$ 131,990
Net other postemployment benefits liability	4,989,411	33,620	(215,136)	4,807,895	-
Net pension liability	5,733,232	831,235	(501,629)	6,062,838	-
	<u>\$ 11,135,500</u>	<u>\$ 1,020,287</u>	<u>\$ (945,905)</u>	<u>\$ 11,209,882</u>	<u>\$ 131,990</u>

The accrued vacation liability attributable to the governmental activities will be liquidated by the Authority's governmental funds. All of the accrued vacation liability was paid by the Tourism Fund during the year ended June 30, 2023.

7. Retirement Benefits

Pension Plan

Plan Description

Generally, all full-time employees of the State and counties are required to be members of the ERS, a cost-sharing multiple-employer defined benefit pension plan that administers the State's pension benefits program. Benefits, eligibility and contribution requirements are governed by HRS Chapter 88 and can be amended through legislation. The ERS issues publicly available annual financial reports that can be obtained at the ERS website: <http://ers.ehawaii.gov/resources/financials>.

Benefits Provided

The ERS Pension Trust is comprised of three pension classes for membership purposes and considered to be a single plan for accounting purposes since all assets of the ERS may legally be used to pay the benefits of any of the ERS members or beneficiaries. The ERS provides retirement, disability and death benefits with three membership classes known as the noncontributory, contributory and hybrid retirement classes. The three classes provide a monthly retirement allowance equal to the benefit multiplier (generally 1.25% to 2.25%) multiplied by the average final compensation multiplied by years of credited service. Average final compensation for members hired prior to July 1, 2012 is an average of the highest salaries during any three years of credited service, excluding any salary paid in lieu of vacation for members hired January 1, 1971 or later and the average of the highest salaries during any five years of credited service including any salary paid in lieu of vacation for members hired prior to January 1, 1971. For members hired after June 30, 2012, average final compensation is an average of the highest salaries during any five years of credited service excluding any salary paid in lieu of vacation.

Each retiree's original retirement allowance is increased on each July 1 beginning the calendar year after retirement. Retirees first hired as members prior to July 1, 2012 receive a 2.5% increase each year of their original retirement allowance without a ceiling. Retirees first hired as members after June 30, 2012 receive a 1.5% increase each year of their original retirement allowance without a ceiling. The annual increase is not compounded.

The following summarizes the provisions relevant to the largest employee groups of the respective membership class. Retirement benefits for certain groups, such as police officers, firefighters, some investigators, sewer workers, judges, and elected officials, vary from general employees.

Noncontributory Class

- ***Retirement Benefits*** – General employees' retirement benefits are determined as 1.25% of average final compensation multiplied by the years of credited service. Employees with ten years of credited service are eligible to retire at age 62. Employees with 30 years of credited service are eligible to retire at age 55.
- ***Disability Benefits*** – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 35% of their average final compensation. Ten years of credited service are required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 12.5% of average final compensation.

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- ***Death Benefits*** – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a monthly benefit of 30% of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. Additional benefits are payable to surviving dependent children up to age 18. If there is no spouse/reciprocal beneficiary or surviving dependent children, no benefit is payable.

Ordinary death benefits are available to employees who were active at time of death with at least ten years of credited service. The surviving spouse/reciprocal beneficiary (until remarriage/re-entry into a new reciprocal beneficiary relationship) and surviving dependent children (up to age 18) receive a benefit equal to a percentage of the member's accrued maximum allowance unreduced for age or, if the member was eligible for retirement at the time of death, the surviving spouse/reciprocal beneficiary receives 100% joint and survivor lifetime pension and the surviving dependent children receive a percentage of the member's accrued maximum allowance unreduced for age.

Contributory Class for Members Hired Prior to July 1, 2012

- ***Retirement Benefits*** – General employees' retirement benefits are determined as 2% of average final compensation multiplied by the years of credited service. General employees with five years of credited service are eligible to retire at age 55.
- ***Disability Benefits*** – Members are eligible for service-related disability benefits regardless of length of service and receive a one-time payment of the member's contributions and accrued interest plus a lifetime pension of 50% of their average final compensation. Ten years of credited service are required for ordinary disability. Ordinary disability benefits are determined as 1.75% of average final compensation multiplied by the years of credited service but are payable immediately, without an actuarial reduction, and at a minimum of 30% of average final compensation.
- ***Death Benefits*** – For service-connected deaths, the surviving spouse/reciprocal beneficiary receives a lump sum payment of the member's contributions and accrued interest plus a monthly benefit of 50% of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. If there is no surviving spouse/reciprocal beneficiary, surviving dependent children (up to age 18) or dependent parents are eligible for the monthly benefit. If there is no spouse/reciprocal beneficiary or surviving dependent children/parents, the ordinary death benefit is payable to the designated beneficiary.

Ordinary death benefits are available to employees who were active at time of death with at least one year of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage of the salary earned in the 12 months preceding death, or 50% joint and survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least ten years of service and designated one beneficiary, or 100% joint and survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Contributory Class for Members Hired After June 30, 2012

- ***Retirement Benefits*** – General employees' retirement benefits are determined as 1.75% of average final compensation multiplied by the years of credited service. General employees with ten years of credited service are eligible to retire at age 60.

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- *Disability and Death Benefits* – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 50% of their average final compensation plus refund of contributions and accrued interest. Ten years of credited service are required for ordinary disability.

Death benefits for contributory members hired after June 30, 2012 are generally the same as those for contributory members hired June 30, 2012 and prior.

Hybrid Class for Members Hired Prior to July 1, 2012

- *Retirement Benefits* – General employees' retirement benefits are determined as 2% of average final compensation multiplied by the years of credited service. General employees with five years of credited service are eligible to retire at age 62. General employees with 30 years of credited service are eligible to retire at age 55.
- *Disability Benefits* – Members are eligible for service-related disability benefits regardless of length of service and receive a lifetime pension of 35% of their average final compensation plus refund of their contributions and accrued interest. Ten years of credited service are required for ordinary disability. Ordinary disability benefits are determined in the same manner as retirement benefits but are payable immediately, without an actuarial reduction, and at a minimum of 25% of average final compensation.
- *Death Benefits* – For service-connected deaths, the designated surviving spouse/reciprocal beneficiary receives a lump sum payment of the member's contributions and accrued interest plus a monthly benefit of 50% of the average final compensation until remarriage or re-entry into a new reciprocal beneficiary relationship. If there is no surviving spouse/ reciprocal beneficiary, surviving dependent children (up to age 18) or dependent parents are eligible for the monthly benefit. If there is no spouse/reciprocal beneficiary or surviving dependent children/parents, the ordinary death benefit is payable to the designated beneficiary.

Ordinary death benefits are available to employees who were active at time of death with at least five years of service. Ordinary death benefits consist of a lump sum payment of the member's contributions and accrued interest plus a percentage multiplied by 150%, or 50% joint and survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least ten years of service and designated one beneficiary, or 100% joint and survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Hybrid Class for Members Hired After June 30, 2012

- *Retirement Benefits* – General employees' retirement benefits are determined as 1.75% of average final compensation multiplied by the years of credited service. General employees with ten years of credited service are eligible to retire at age 65. Employees with 30 years of credited service are eligible to retire at age 60.

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- *Disability and Death Benefits* – Provisions for disability and death benefits generally remain the same except for ordinary death benefits. Ordinary death benefits are available to employees who were active at time of death with at least ten years of service. Ordinary death benefits consist of a lump sum payment of the member’s contributions and accrued interest, or 50% joint and survivor lifetime pension if the member was not eligible for retirement at the time of death but was credited with at least ten years of service and designated one beneficiary, or 100% joint and survivor lifetime pension if the member was eligible for retirement at the time of death and designated one beneficiary.

Contributions

Contributions are governed by HRS Chapter 88 and may be amended through legislation. The employer rate is set by statute based on the recommendations of the ERS actuary resulting from an experience study conducted every five years. Since July 1, 2005, the employer contribution rate is a fixed percentage of compensation, including the normal cost plus amounts required to pay for the unfunded actuarial accrued liabilities. The contribution rate for fiscal year 2023 was 24% for all employees other than police and fire employees. Contributions to the pension plan from the Authority was approximately \$392,000 for the year ended June 30, 2023.

The employer is required to make all contributions for noncontributory members. Contributory members hired prior to July 1, 2012 are required to contribute 7.8% of their salary. Contributory members hired after June 30, 2012 are required to contribute 9.8% of their salary. Hybrid members hired prior to July 1, 2012 are required to contribute 6.0% of their salary. Hybrid members hired after June 30, 2012 are required to contribute 8.0% of their salary.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2023, the Authority reported a net pension liability of approximately \$6,063,000 for its proportionate share of the State’s net pension liability. The net pension liability was measured as of June 30, 2022, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The Authority’s proportion of the net pension liability was based on a projection of the Authority’s long-term share of contributions to the pension plan relative to projected contributions of all participants, actuarially determined. At June 30, 2022, the Authority’s proportion was 0.06% which was a decrease of 0.01% from its proportion measured as of June 30, 2021.

The following changes were made to the actuarial assumptions as of June 30, 2021 to June 30, 2022:

- The administrative expenses assumption was increased from 0.35% to 0.40%.
- The general wage inflation assumption represents the average increase in wages in the general economy and is used to index salaries for each cohort of new entrants in projections. The general productivity component of the general wage inflation assumption for general employees decreased from 1.00% to 0.50%, that now yields a nominal assumption of 3.00%.
- The assumed salary increase schedules increased for all employees. These schedules include an ultimate component for general wage inflation that may add on additional increases for individual merit (which would include promotions) and then an additional component for step rates based on service. The schedules of assumed salary increase, that are the same, for general employees increased to 4.66%, from 4.41%.

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- Retiree mortality was updated to the 2022 Public Retirees of Hawaii mortality tables. The rates are projected on a fully generational basis by the long-term rates of scale UMP from the year 2022 and with multiplier and setbacks based on plan and group experience.

For the year ended June 30, 2023, the Authority recognized pension expense of approximately \$335,000. At June 30, 2023, the Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 106,078	\$ (95,665)
Changes in assumptions	28,982	(55,956)
Net difference between projected and actual earnings on pension plan investments	-	(396,601)
Changes in proportion and differences between contributions and proportionate share of contributions	49,300	(22,898)
Contributions subsequent to the measurement date	391,881	-
	<u>\$ 576,241</u>	<u>\$ (571,120)</u>

At June 30, 2023, the approximate \$392,000 reported as deferred outflows of resources related to pensions resulting from Authority contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2024.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Years ending June 30,	
2024	\$ (100,373)
2025	(146,215)
2026	(271,008)
2027	133,675
2028	(2,839)
	<u>\$ (386,760)</u>

Actuarial Assumptions

The total pension liability in the June 30, 2022 actuarial valuation was determined using the following actuarial assumptions adopted by the ERS Board of Trustees on August 8, 2022, based on the 2021 Experience Study for the five-year period from July 1, 2016 through June 30, 2021:

Inflation	2.50%
Payroll growth rate	3.50%
Investment rate of return	7.00% per year, compounded annually including inflation

There were no changes to ad hoc postemployment benefits including cost of living allowances.

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Post-retirement mortality rates are based on the 2022 Public Retirees of Hawaii mortality table with adjustments based on generational projections of the BB projection table for 2019 and full generational projections in future years. Pre-retirement mortality rates are based on multiples of the Pub-2010 mortality table based on the occupation of the member.

The long-term expected rate of return on pension plan investments was determined using a “top down approach” of the Client-constrained Simulation-based Optimization Model (a statistical technique known as “re-sampling with a replacement” that directly keys in on specific plan-level risk factors as stipulated by the ERS’s Board of Trustees) in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future nominal rates of return (real returns and inflation) by the target asset allocation percentage. The target asset allocation and best estimates of long-term geometric strategic range of return for each major asset class are summarized in the following table:

	Target Allocation	Expected Long-Term Geometric Average Strategic Range
Strategic allocation (risk-based classes)		
Broad growth		
Private equity	13.5 %	11.0 %
Global equity	20.0 %	8.5 %
Low volatility equity	4.0 %	7.8 %
Global options	4.0 %	6.4 %
Credit	6.0 %	7.7 %
Core real estate	6.0 %	6.4 %
Non-core real estate	4.5 %	9.5 %
Timber/agriculture/infrastructure	5.0 %	8.3 %
Diversifying strategies		
TIPS	2.0 %	3.3 %
Global macro	4.0 %	5.4 %
Reinsurance	4.0 %	6.4 %
Alternative risk premia	8.0 %	5.4 %
Long Treasuries	5.0 %	3.8 %
Intermediate government	4.0 %	3.2 %
Systematic trend following	10.0 %	6.2 %
Total investments	100.0 %	

Discount Rate

The discount rate used to measure the net pension liability was 7.00%, consistent with the rate used at the prior measurement date. The projection of cash flows used to determine the discount rate assumed that employee contributions will be made at the current contribution rate and that contributions from the State will be made at statutorily required rates, actuarially determined. Based on those assumptions, the pension plan’s fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return

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on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the State’s Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the Authority’s proportionate share of the net pension liability calculated using the discount rate of 7.00%, as well as what the Authority’s proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00%) or one percentage point higher (8.00%) than the current rate:

	1% Decrease (6.00%)	Discount Rate (7.00%)	1% Increase (8.00%)
Authority’s proportionate share of the net pension liability	\$ 8,130,000	\$ 6,063,000	\$ 4,351,000

Pension Plan Fiduciary Net Position

The pension plan’s fiduciary net position is determined on the same basis used by the pension plan. The ERS financial statements are prepared using the accrual basis of accounting under which expenses are recorded when the liability is incurred, and revenues are recorded in the accounting period in which they are earned and become measurable. Employer and member contributions are recognized in the period in which the contributions are due. Benefits and refunds are recognized when due and payable in accordance with the terms of the plan. Investment purchases and sales are recorded as of their trade date. Administrative expenses are financed exclusively with investment income.

There were no significant changes after the report measurement date. Detailed information about the pension plan’s fiduciary net position is available in the separately issued ERS financial report. The ERS complete financial statements are available at <http://ers.ehawaii.gov/resources/financials>.

Payables to the Pension Plan

The Authority’s employer contributions payable to the State for its allocation of the State payable to ERS was paid by June 30, 2023.

Required Supplementary Information and Disclosures

The State’s ACFR includes the required disclosures and required supplementary information on the State’s pension plan.

Postemployment Healthcare and Life Insurance Benefits

Plan Description

The State provides certain healthcare and life insurance benefits to all qualified employees. Pursuant to Act 88, SLH 2001, the State contributes to the EUTF, an agent multiple-employer defined benefit plan that replaced the Hawaii Public Employees Health Fund effective July 1, 2003. The EUTF was established to provide a single delivery system of health benefits for state and county workers, retirees, and their dependents. The EUTF issues an annual financial report that is available to the public at <https://eutf.hawaii.gov/reports/>. The report may also be obtained by writing to the EUTF at P.O. Box 2121, Honolulu, Hawaii 96805-2121.

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For employees hired before July 1, 1996, the State pays the entire base monthly contribution for employees retiring with ten years or more of credited service, and 50% of the base monthly contribution for employees retiring with fewer than ten years of credited service. A retiree can elect a family plan to cover dependents.

For employees hired after June 30, 1996 but before July 1, 2001, and who retire with less than ten years of service, the State makes no contributions. For those retiring with at least ten years but fewer than 15 years of service, the State pays 50% of the base monthly contribution. For employees retiring with at least 15 years but fewer than 25 years of service, the State pays 75% of the base monthly contribution. For employees retiring with at least 25 years of service, the State pays 100% of the base monthly contribution. Retirees in this category can elect a family plan to cover dependents.

For employees hired on or after July 1, 2001, and who retire with less than ten years of service, the State makes no contributions. For those retiring with at least ten years but fewer than 15 years of service, the State pays 50% of the base monthly contribution. For those retiring with at least 15 years but fewer than 25 years of service, the State pays 75% of the base monthly contribution. For employees retiring with at least 25 years of service, the State pays 100% of the base monthly contribution. Only single plan coverage is provided for retirees in this category. Retirees can elect family coverage but must pay the difference.

Employees Covered by Benefit Terms

At July 1, 2021, the State had the following number of plan members covered:

Inactive plan members or beneficiaries currently receiving benefits	39,326
Inactive plan members entitled to but not yet receiving benefits	7,564
Active plan members	<u>48,678</u>
Total plan members	<u><u>95,568</u></u>

Contributions

Contributions are governed by HRS Chapter 87A and may be amended through legislation. Contributions to the OPEB plan from the Authority were approximately \$182,000 for the year ended June 30, 2023. The employer is required to make all contributions for members.

OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

At June 30, 2023, the Authority reported a net OPEB liability of approximately \$4,808,000. The net OPEB liability was measured as of July 1, 2022, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of that date.

There were no changes between the measurement date, July 1, 2022, and the reporting date, June 30, 2023, that are expected to have a significant effect on the net OPEB liability.

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For the year ended June 30, 2023, the Authority recognized OPEB expense of approximately \$18,000. At June 30, 2023, the Authority reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ -	\$ (495,120)
Changes in assumptions	40,822	(40,575)
Net differences between projected and actual earnings on OPEB plan investments	3,874	-
Contributions subsequent to the measurement date	182,429	-
	<u>\$ 227,125</u>	<u>\$ (535,695)</u>

At June 30, 2023, the approximate \$182,000 reported as deferred outflows of resources related to OPEB resulting from Authority contributions subsequent to the measurement date will be recognized as a reduction of the net OPEB liability in the year ending June 30, 2024.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Years ending June 30,	
2024	\$ (119,790)
2025	(117,927)
2026	(126,639)
2027	(62,860)
2028	(63,783)
	<u>\$ (490,999)</u>

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Actuarial Assumptions

The total OPEB liability in the July 1, 2022 actuarial valuation was determined using the following actuarial assumptions adopted by the EUTF's Board of Trustees on January 9, 2023, based on the experience study covering the five-year period ended June 30, 2022 as conducted for the ERS:

Inflation	2.50%
Salary increases	3.75% to 6.75% including inflation
Investment rate of return	7.00%
Healthcare cost trend rates	
PPO*	Initial rate of 6.40% declining to a rate of 4.25% after 22 years
HMO*	Initial rate of 6.40% declining to a rate of 4.25% after 22 years
Contribution	Initial rate of 5.00% declining to a rate of 4.25% after 22 years
Dental	4.00%
Vision	2.50%
Life insurance	0.00%

* Blended rates for medical and prescription drugs.

Mortality rates are based on system-specific mortality tables utilizing scale BB to project generational mortality improvement.

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The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of OPEB plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each asset class are summarized in the following table:

Asset Class	Target Allocation	Long-Term Expected Real Rate of Return
Global equity	27.50 %	6.62 %
Private equity	12.50 %	11.72 %
Real assets	10.00 %	6.59 %
Trend following	10.00 %	4.53 %
Private credit	8.00 %	6.38 %
Long Treasuries	6.00 %	2.32 %
U.S. microcap	6.00 %	8.28 %
Alternative risk premia	5.00 %	3.74 %
Global options	5.00 %	4.45 %
Reinsurance	5.00 %	4.81 %
TIPS	5.00 %	1.35 %
Total investments	<u>100.00 %</u>	

Single Discount Rate

The discount rate used to measure the net OPEB liability was 7.00%, based on the expected rate of return on OPEB plan investments of 7.00%. Beginning with the fiscal year 2019 contribution, the State's funding policy is to pay the recommended actuarially determined contribution, which is based on layered, closed amortization periods. Based on those assumptions, the OPEB plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive plan members. In July 2020, the Governor's office issued the Tenth Proclamation related to the COVID-19 Emergency, allowing employers of the EUTF to suspend Act 268 contributions for fiscal year ended June 30, 2021, and instead limit their contribution amounts to the OPEB benefits due. This relief provision related to OPEB funding was extended to fiscal years 2022 and 2023 by Act 229, SLH 2021. The OPEB plan's fiduciary net position is expected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on OPEB plan investments was applied to all periods of projected benefit payments to determine the total OPEB liability.

OPEB Plan Fiduciary Net Position

The OPEB plan's fiduciary net position has been determined on the same basis used by the OPEB plan. The EUTF's financial statements are prepared using the accrual basis of accounting under which revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of the timing of the cash flows. Employer contributions are recognized in the period in which the contributions are due. Benefits and refunds are recognized when due and payable in accordance with the terms of the

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plan. Investment purchases and sales are recorded on a trade-date basis. Administrative expenses are financed exclusively with investment income.

There were no significant changes after the report measurement date. Detailed information about the OPEB plan's fiduciary net position is available in the separately issued EUTF financial report. The EUTF complete financial statements are available at <https://eutf.hawaii.gov/reports/>.

Changes in Net OPEB Liability

The following table represents a schedule of changes in the net OPEB liability. The ending balances are as of the measurement date, July 1, 2022.

	Total OPEB Liability	Plan Fiduciary Net Position	Net OPEB Liability
Beginning balance	\$ 6,635,363	\$ 1,645,952	\$ 4,989,411
Service cost	12,072	-	12,072
Interest on the total OPEB liability	40,332	-	40,332
Difference between expected and actual experience	(54,567)	-	(54,567)
Changes of assumptions	(13,908)	-	(13,908)
Employer contributions	-	169,265	(169,265)
Net investment income	-	(3,858)	3,858
Benefit payments	(18,594)	(18,594)	-
Administrative expense	-	(16)	16
Other	-	54	(54)
Net changes	<u>(34,665)</u>	<u>146,851</u>	<u>(181,516)</u>
Ending balance	<u>\$ 6,600,698</u>	<u>\$ 1,792,803</u>	<u>\$ 4,807,895</u>

**Sensitivity of the Net OPEB Liability to Changes in the Discount Rate
and Healthcare Cost Trend Rates**

The following table presents the Authority's net OPEB liability calculated using the discount rate of 7.00%, as well as what the Authority's net OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (6.00%) or one percentage point higher (8.00%) than the current discount rate:

	1% Decrease (6.00%)	Discount Rate (7.00%)	1% Increase (8.00%)
Authority's proportionate share of the net OPEB liability	<u>\$ 5,988,000</u>	<u>\$ 4,808,000</u>	<u>\$ 3,870,000</u>

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The following table presents the Authority’s net OPEB liability calculated using the assumed healthcare cost trend rate, as well as what the Authority’s net OPEB liability would be if it were calculated using the trend rate that is one percentage point lower or one percentage point higher than the current healthcare cost trend rate:

	1% Decrease	Healthcare Cost Trend Rate	1% Increase
Authority’s proportionate share of the net OPEB liability	\$ 3,819,000	\$ 4,808,000	\$ 6,073,000

Payables to the OPEB Plan

The Authority’s employer contributions payable to the State for its allocation of the State payable to EUTF was paid by June 30, 2023.

Required Supplementary Information and Disclosures

The State’s ACFR includes the required disclosures and required supplementary information on the State’s OPEB plan.

8. Commitments and Contingencies

Accumulated Sick Leave

Sick leave accumulates at the rate of one and three-quarters working days for each month of service without limit, but may be taken only in the event of illness and is not convertible to pay upon termination of employment. However, an employee who retires or leaves government service in good standing with 60 days or more of unused sick leave is entitled to additional service credit in the ERS. At June 30, 2023, accumulated sick leave was approximately \$927,000.

Deferred Compensation Plan

The State offers its employees a deferred compensation plan created in accordance with Internal Revenue Code, Section 457. The plan, available to all state employees, permits employees to defer a portion of their salary until future years. The deferred compensation is not available to employees until termination, retirement, death or unforeseeable emergency.

All plan assets are held in a trust fund to protect them from claims of general creditors. The State has no responsibility for loss due to the investment or failure of investment of funds and assets in the plan but does have the duty of due care that would be required of an ordinary prudent investor. Accordingly, the assets and liabilities of the State’s deferred compensation plan are not reported in the accompanying basic financial statements.

Contingencies

The Authority may be subject to legal proceedings, claims and litigation arising in the normal course of operations for which it may seek the advice of legal counsel. Management estimates that the cost to resolve such matters, if any, would not be material to the financial statements. However, it is reasonably possible that such estimates may change within the near term.

Hawaii Tourism Authority
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Notes to Financial Statements
June 30, 2023

Insurance

The State maintains certain insurance coverage to satisfy the bond indenture agreements as well as for other purposes, but is substantially self-insured for all other perils including workers' compensation. The State records a liability for risk financing and insurance related losses, including incurred but not reported, if it is determined that a loss has been incurred and the amount can be reasonably estimated. The State retains various risks and insures certain excess layers with commercial insurance companies. At June 30, 2023, the State recorded an estimated loss for workers' compensation, automobile, and general liability claims as long-term liabilities as the losses will not be liquidated with currently expendable available financial resources. The estimated losses will be paid from legislative appropriations of the State's general fund. The Authority's portion of the State's workers' compensation liability was not material at June 30, 2023.

9. Subsequent Events

The 2023 State Legislature did not provide the Authority with an operating budget for fiscal year 2024. As such, the Governor approved the transfer of \$60,000,000 and \$11,000,000, respectively, in general funds from Section 5 of Act 164, SLH 2023, to the Tourism Fund and Convention Center Fund on July 1, 2023. Funds will lapse on June 30, 2024 and the funding for future years is currently undetermined.

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**Required Supplementary Information Other
than Management's Discussion and Analysis
(Unaudited)**

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Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Budgetary Comparison Schedules – Tourism Fund and
Convention Center Special Fund (Unaudited)
Year Ended June 30, 2023

	Tourism Fund				Convention Center Special Fund			
	Original Budget	Final Budget	Actual (Budgetary Basis)	Variance – Over (Under)	Original Budget	Final Budget	Actual (Budgetary Basis)	Variance – Over (Under)
Revenues								
Transient accommodations tax	\$ -	\$ -	\$ -	\$ -	\$ 11,000,000	\$ 11,000,000	\$ 11,000,000	\$ -
Hawaii Convention Center Operations	-	-	-	-	4,901,024	4,901,024	14,676,457	9,775,433
Interest	-	-	846,299	846,299	-	-	744,331	744,331
Federal grant revenue	41,450,000	41,450,000	41,450,000	-	-	-	-	-
Other	-	-	-	-	-	-	54,000	54,000
Total revenues	<u>41,450,000</u>	<u>41,450,000</u>	<u>42,296,299</u>	<u>846,299</u>	<u>15,901,024</u>	<u>15,901,024</u>	<u>26,474,788</u>	<u>10,573,764</u>
Expenditures	<u>41,450,000</u>	<u>41,450,000</u>	<u>19,473,707</u>	<u>(21,976,293)</u>	<u>15,901,024</u>	<u>15,901,024</u>	<u>14,446,485</u>	<u>(1,454,539)</u>
Excess of revenues over expenditures	-	-	22,822,592	22,822,592	-	-	12,028,303	12,028,303
Other financing sources – Transfers in	-	-	-	-	15,000,000	15,000,000	15,000,000	-
Excess of revenues and other sources over expenditures	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 22,822,592</u>	<u>\$ 22,822,592</u>	<u>\$ 15,000,000</u>	<u>\$ 15,000,000</u>	<u>\$ 27,028,303</u>	<u>\$ 12,028,303</u>

See report of independent auditors.

Hawaii Tourism Authority

(A Component Unit of the State of Hawaii)

Notes to Required Supplementary Information (Unaudited)

Year Ended June 30, 2023

1. Budgeting and Budgetary Control

The budget of the Authority is a detailed operating plan identifying estimated costs and results in relation to estimated revenues. The budget includes (1) the programs, services and activities to be provided during the fiscal year, (2) the estimated revenues available to finance the operating plan, and (3) the estimated spending requirements of the operating plan. The budget represents a process through which policy decisions are made, implemented and controlled. Revenue estimates are provided to the State Legislature at the time of budget consideration and are revised and updated throughout the fiscal year. Amounts reflected as budgeted revenues in the Budgetary Comparison Schedules – Tourism Fund and Convention Center Special Fund are those estimates as compiled and reviewed by the Authority.

The final legally adopted budget in the accompanying Budgetary Comparison Schedules – Tourism Fund and Convention Center Special Fund represents the original appropriations, transfers, and other legally authorized legislative and executive changes.

Budgetary control is maintained at the appropriation line item level as established in the appropriations act. The governor is authorized to transfer appropriations within a state agency; however, transfers of appropriations between state agencies generally require legislative authorization. Records and reports reflecting the detail level of control are maintained by and are available at the Authority. During the year ended June 30, 2023, there were no expenditures in excess of appropriations at the legal level of budgetary control.

To the extent not expended or encumbered, Tourism Fund appropriations generally lapse at the end of the fiscal year for which the appropriations were made. The State Legislature specifies the lapse dates and any other contingencies, which may terminate the authorizations for other appropriations.

Budgets adopted by the State Legislature for the Tourism Fund and Convention Center Special Fund are presented in the accompanying Budgetary Comparison Schedules – Tourism Fund and Convention Center Special Fund. The Authority's annual budget is prepared on the budgetary basis of accounting with several differences from the preparation of the statement of revenues, expenditures, and changes in fund balances, principally related to (1) encumbrance of purchase orders and contract obligations and (2) accrued revenues and expenditures.

Reconciliations of the budgetary to GAAP basis operating results of the Tourism Fund and Convention Center Special Fund for the year ended June 30, 2023 are as follows:

	Tourism Fund	Convention Center Special Fund
Excess of revenues and other sources over expenditures – actual (budgetary basis)	\$ 22,822,592	\$ 27,028,303
Reserve for encumbrances at fiscal year end	29,560,461	4,554,965
Expenditures for liquidation of prior fiscal year encumbrances	(44,333,443)	(21,508,469)
Revenues and expenditures for unbudgeted programs, net	<u>(16,356,327)</u>	<u>18,471,617</u>
Net change in fund balance – GAAP basis	<u>\$ (8,306,717)</u>	<u>\$ 28,546,416</u>

See report of independent auditors.

Supplementary Information

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Hawaii Tourism Authority
 (A Component Unit of the State of Hawaii)
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2023

Federal Program or Pass-through Entity	Assistance Listing Number	Pass-through Entity Identifying Number	Federal Expenditures
U.S. Department of the Treasury			
Pass-through from the Executive Office of the State of Hawaii			
COVID-19 Coronavirus State and Local Fiscal Recovery Fund	21.027	S-22-262-B, S-22-222-B, S-23-550-B	<u>\$ 16,147,561</u>
Total U.S. Department of the Treasury			<u>16,147,561</u>
Total expenditures of federal awards			<u><u>\$ 16,147,561</u></u>

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See accompanying report of independent auditors and notes to the schedule of expenditures of federal awards.

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Notes to Schedule of Expenditures of Federal Awards
Year Ended June 30, 2023

1. Basis of Presentation

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal award activity of the Hawaii Tourism Authority (the "Authority") under programs of the federal government for the year ended June 30, 2023 and is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Because the Schedule presents only a selected portion of the operations of the Authority, it is not intended to and does not present the financial position or changes in net position of the Authority.

2. Summary of Significant Accounting Policies

Expenditures in the Schedule are reported on the cash basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

3. Indirect Cost Rate

The Authority has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

See accompanying report of independent auditors.

Single Audit Reports

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**Report of Independent Auditors on Internal Control
Over Financial Reporting and on Compliance and
Other Matters Based on an Audit of Financial Statements
Performed in Accordance with *Government Auditing Standards***

The Auditor
State of Hawaii

The Board of Directors
Hawaii Tourism Authority

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and each major fund of the Hawaii Tourism Authority (the "Authority"), a component unit of the State of Hawaii, as of and for the year ended June 30, 2023, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements and have issued our report thereon dated , 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting ("internal control") as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Authority's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.



Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Honolulu, Hawaii
[REDACTED], 2024

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**Report of Independent Auditors on
Compliance for Each Major Federal Program
and on Internal Control Over Compliance
Required by the Uniform Guidance**

The Auditor
State of Hawaii

The Board of Directors
Hawaii Tourism Authority

Report on Compliance for Each Major Federal Program

Opinion on Major Federal Program

We have audited the Hawaii Tourism Authority's (the "Authority") compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on the Authority's major federal program for the year ended June 30, 2023. The Authority's major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Authority complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2023.

Basis for Opinion on Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Authority and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the major federal program. Our audit does not provide a legal determination of the Authority's compliance with the compliance requirements referred to above.



Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to the Authority's federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Authority's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Authority's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Authority's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Authority's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.



Report on Internal Control Over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness* in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Honolulu, Hawaii
[REDACTED], 2024

Hawaii Tourism Authority
 (A Component Unit of the State of Hawaii)
Schedule of Findings and Questioned Costs
Year Ended June 30, 2023

Section I – Summary of Auditors’ Results

Financial Statements

Type of auditors’ report issued Unmodified

Internal control over financial reporting

- Material weakness(es) identified? ___ yes X no
- Significant deficiency(ies) identified? ___ yes X none reported

Noncompliance material to financial statements noted? ___ yes X no

Federal Awards

Internal control over major programs

- Material weakness(es) identified? ___ yes X no
- Significant deficiency(ies) identified? ___ yes X none reported

Type of auditors’ report issued on compliance for major programs Unmodified

Any audit findings disclosed that are required to be reported in accordance with the Uniform Guidance? ___ yes X no

Identification of major programs

Assistance Listing Number	Name of Federal Program or Cluster
21.027	COVID-19 Coronavirus State and Local Fiscal Recovery Fund

Dollar threshold used to distinguish between type A and type B programs \$750,000

Auditee qualified as low-risk auditee? ___ yes X no

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Schedule of Findings and Questioned Costs
Year Ended June 30, 2023

Section II – Financial Statement Findings

None noted.

DRAFT

Section III – Federal Award Findings and Questioned Costs

None noted.

DRAFT

Hawaii Tourism Authority
(A Component Unit of the State of Hawaii)
Summary Schedule of Prior Audit Findings
Year Ended June 30, 2023

There were no prior year findings or questioned costs.

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