

TRAVEL AGENCY BOOKING PICKUP

NOVEMBER 29, 2021



Global Agency Pro

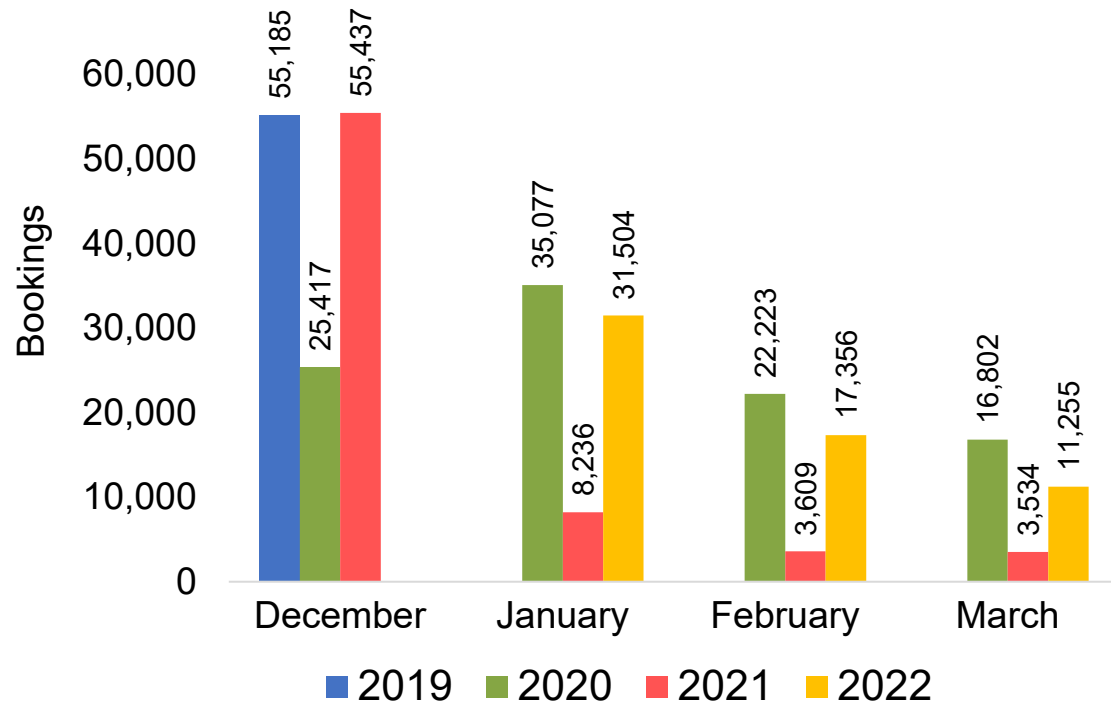
- HTA subscribes to Global Agency Pro, an online travel distribution system consisting of Travel Agency data.
- Global Agency Pro provides access to over 90% of the world's Travel Agency airline transactions.
- The database consists of five years of historical ticketing data and one year of advance purchase data.
- The information is updated daily with a recency of two days prior to current date.

Global Agency Pro Index

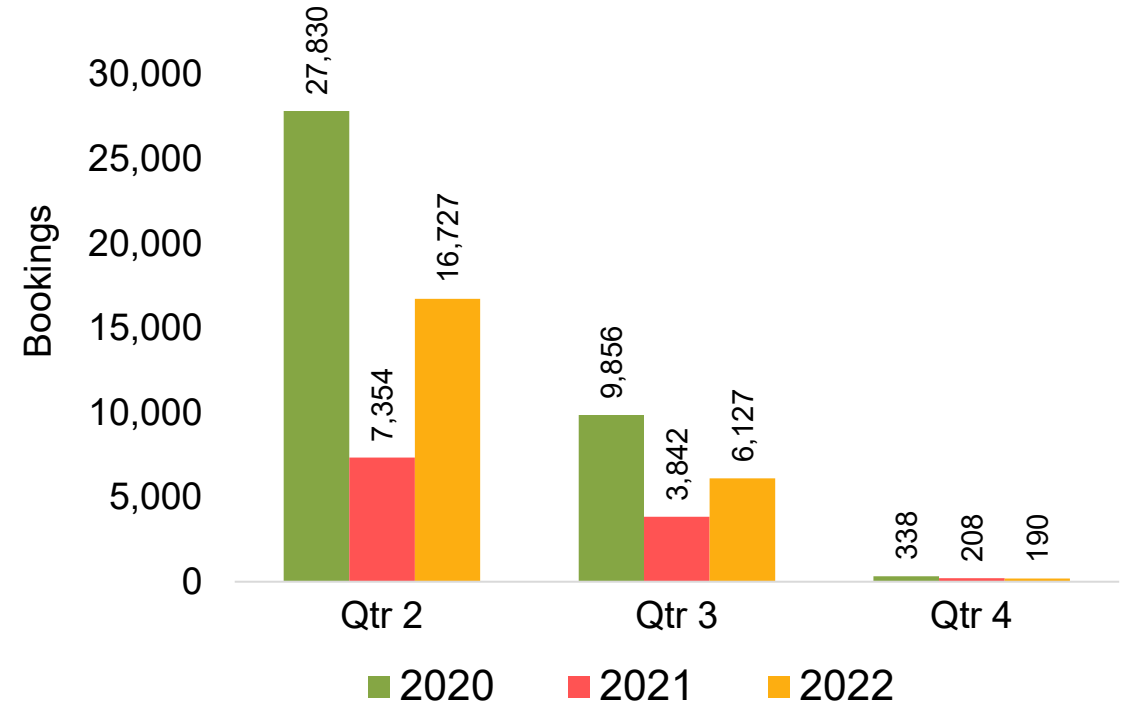
- **Bookings**
 - Net sum of the number of visitors (i.e., excluding Hawai'i residents and inter-island travelers) from Sales transactions counted, including Exchanges and Refunds.
- **Booking Pickup**
 - Net difference in month-over-month (or quarter-over-quarter) bookings.
- **Booking Date**
 - The date on which the ticket was purchased by the passenger. Also known as the Sales Date.
- **Travel Date**
 - The date on which travel is expected to take place.
- **Point of Origin Country**
 - The country which contains the airport at which the ticket started.
- **Travel Agency**
 - Travel Agency associated with the ticket is doing business (DBA).

US

Travel Agency Booking Pickup for Future Arrivals, by Month



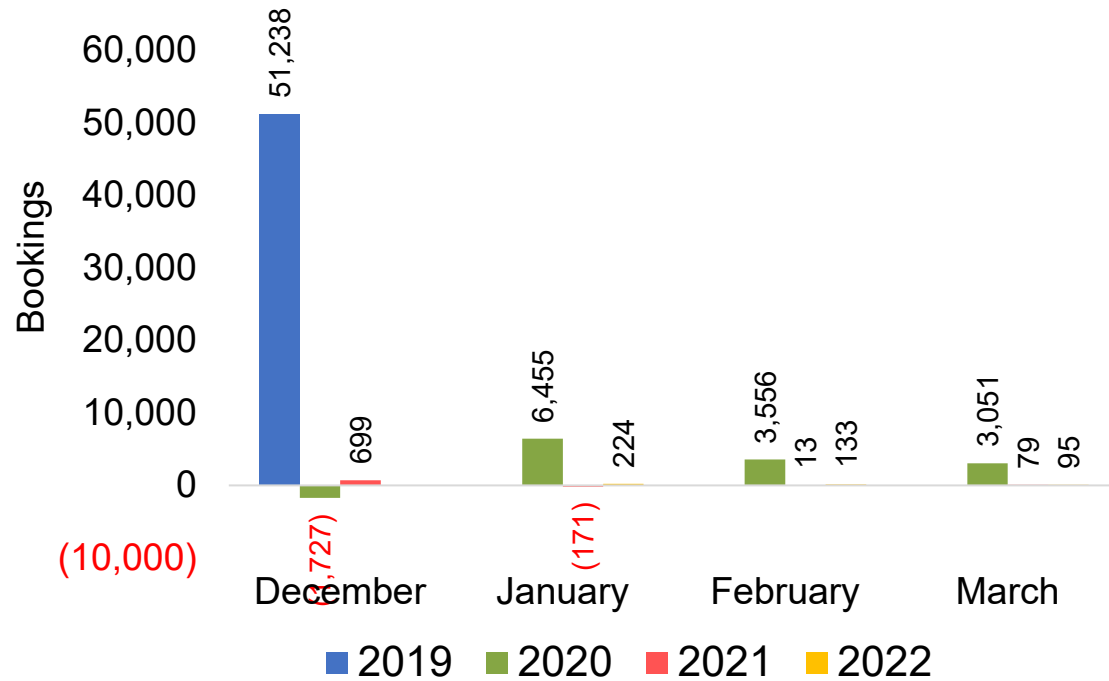
Travel Agency Booking Pickup for Future Arrivals, by Quarter



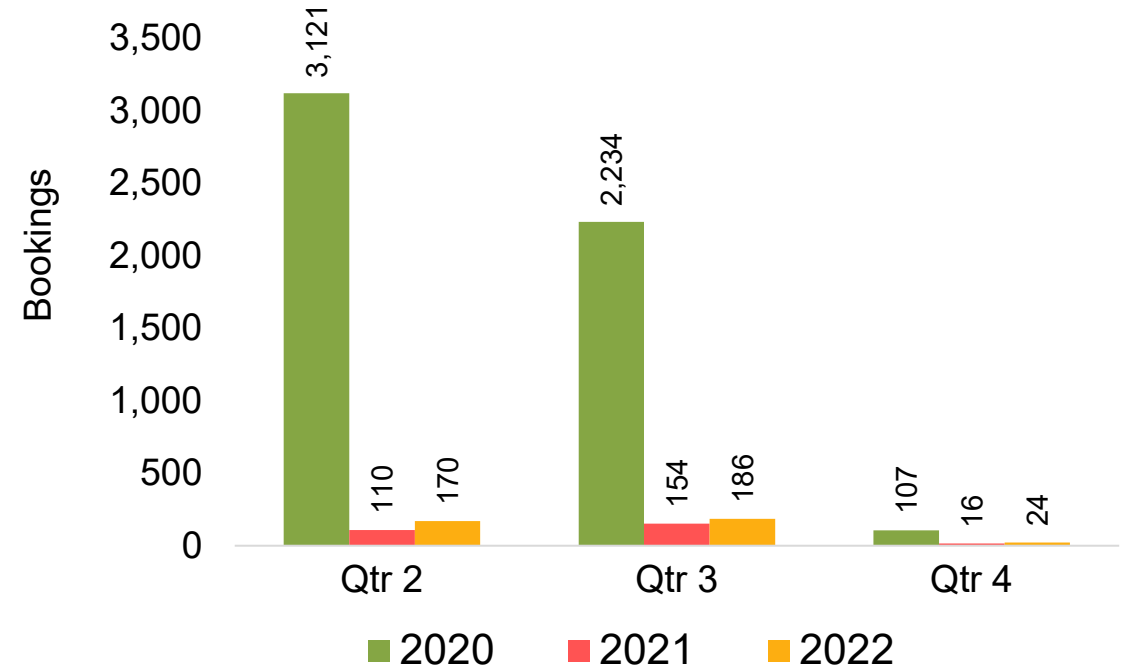
Source: Global Agency Pro as of 11/27/21

JAPAN

Travel Agency Booking Pickup for Future Arrivals, by Month



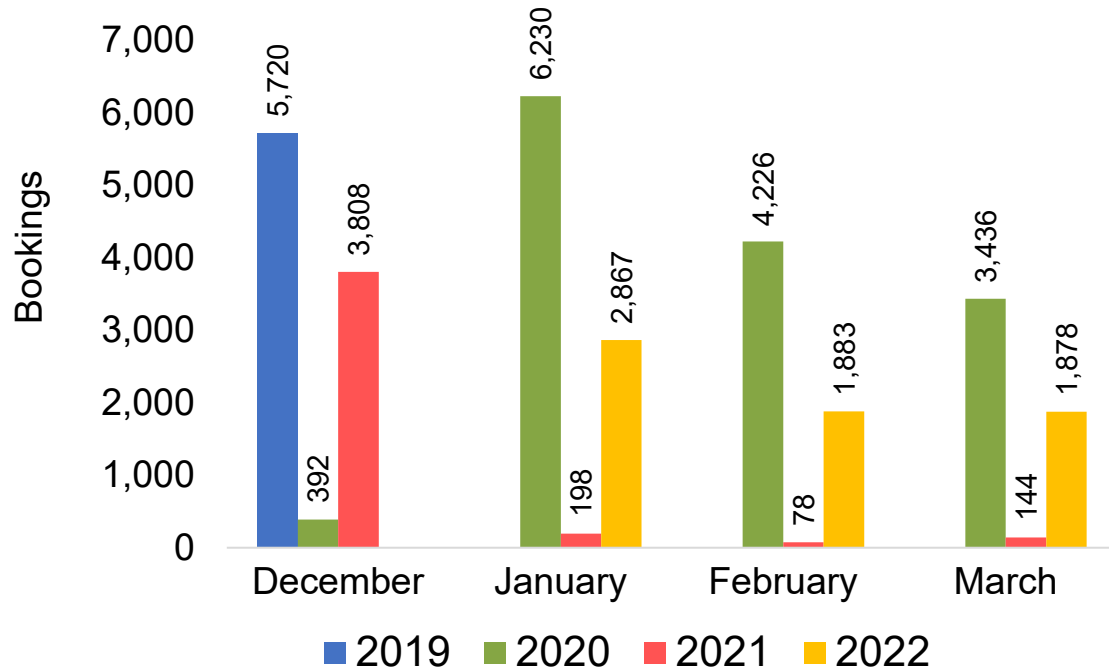
Travel Agency Booking Pickup for Future Arrivals, by Quarter



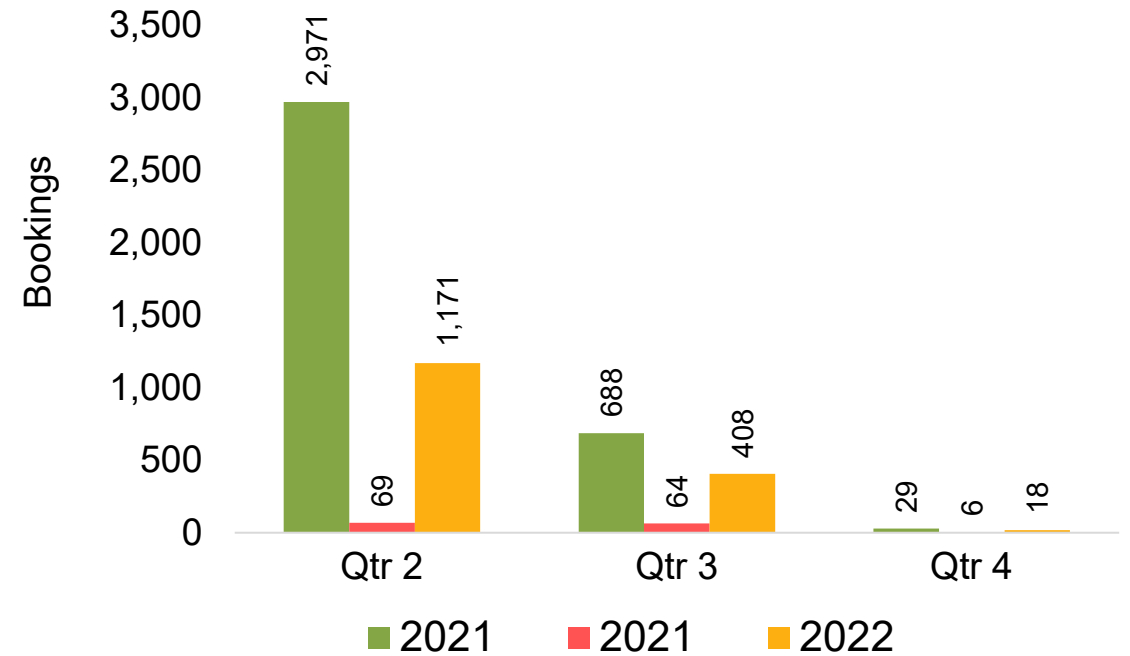
Source: Global Agency Pro as of 11/27/21

CANADA

Travel Agency Booking Pickup for Future Arrivals, by Month



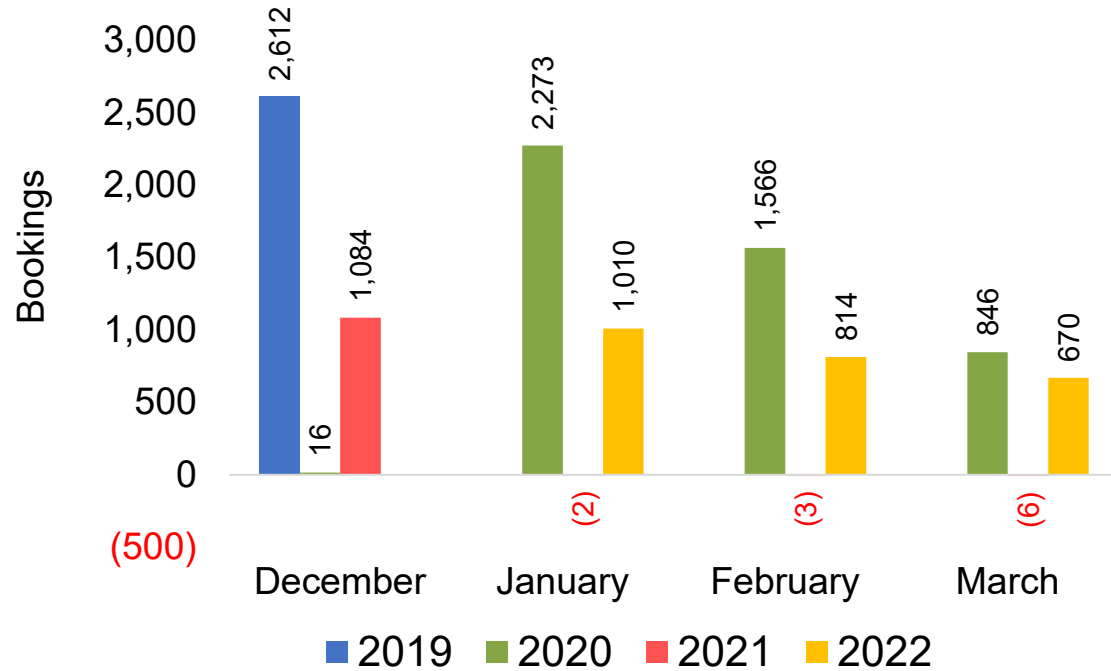
Travel Agency Booking Pickup for Future Arrivals, by Quarter



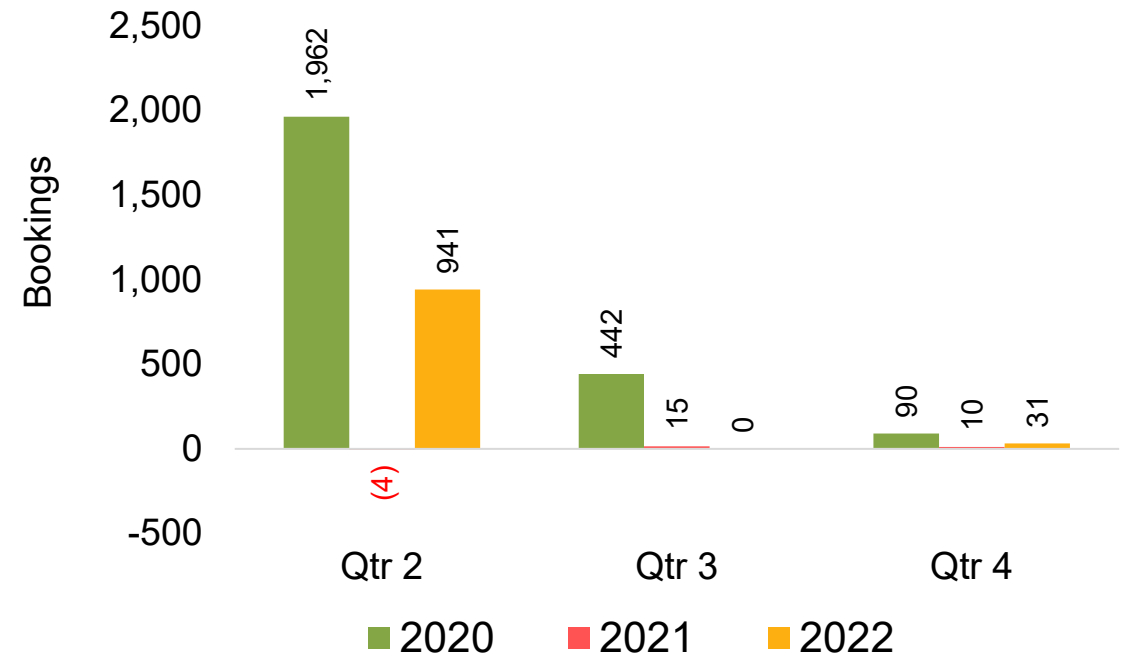
Source: Global Agency Pro as of 11/27/21

KOREA

Travel Agency Booking Pickup for Future Arrivals, by Month



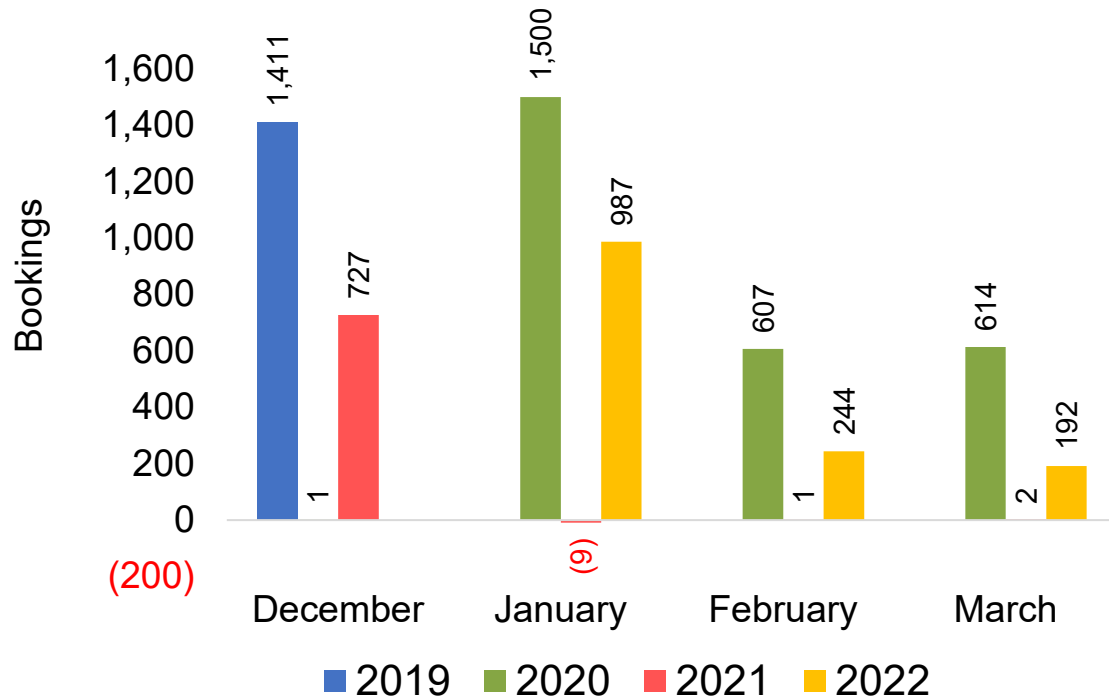
Travel Agency Booking Pickup for Future Arrivals, by Quarter



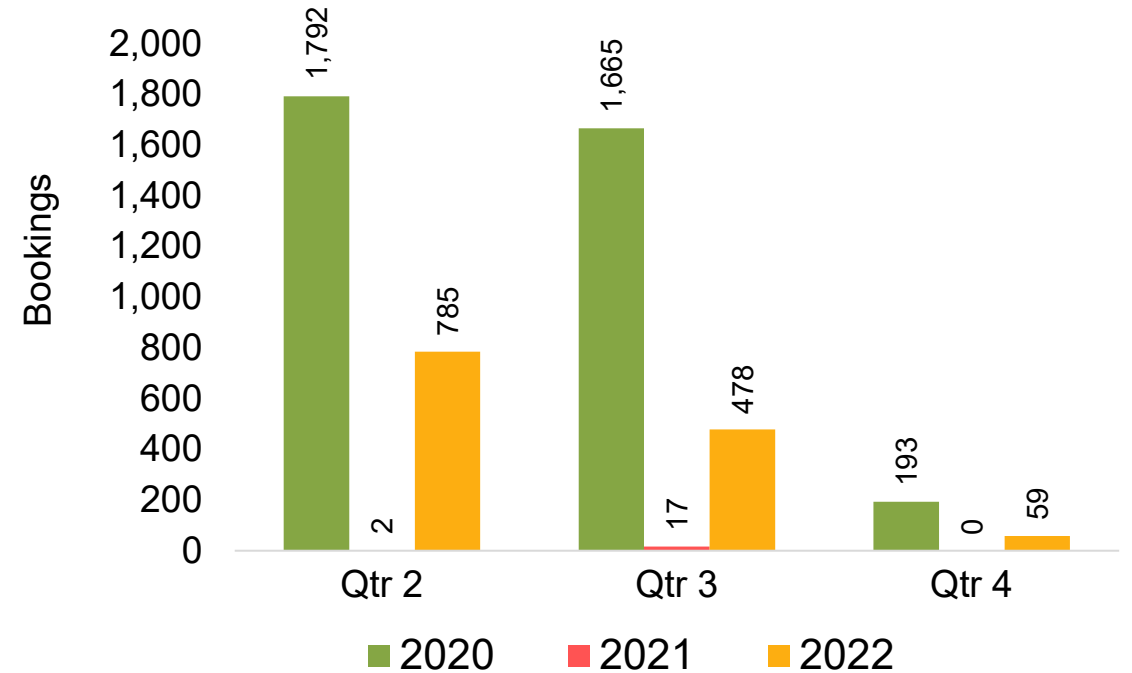
Source: Global Agency Pro as of 11/27/21

AUSTRALIA

Travel Agency Booking Pickup for Future Arrivals, by Month



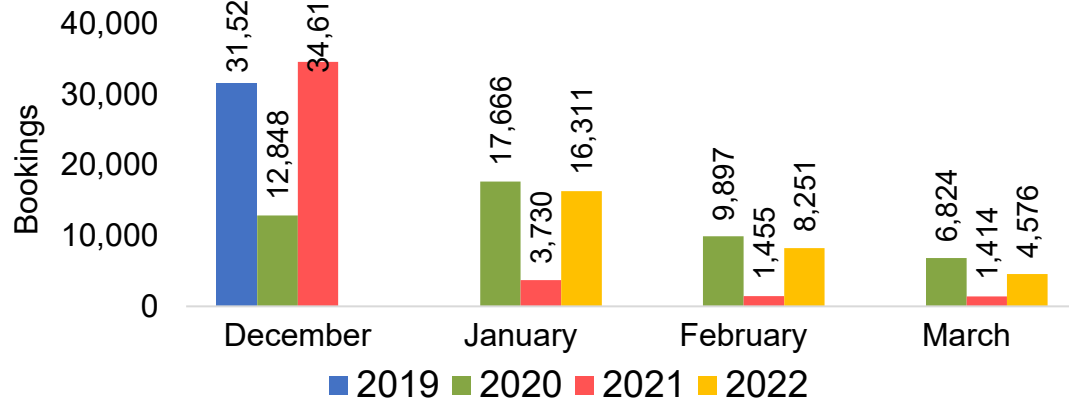
Travel Agency Booking Pickup for Future Arrivals, by Quarter



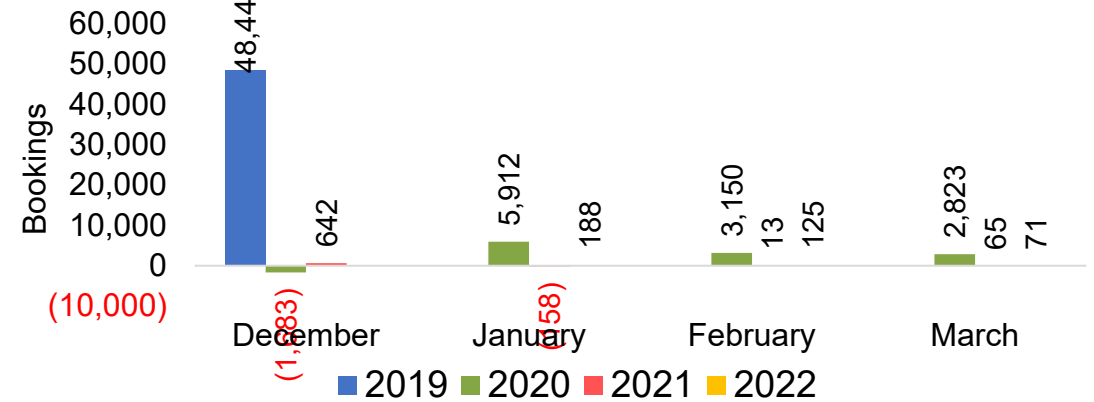
Source: Global Agency Pro as of 11/27/21

O'ahu by Month 2022

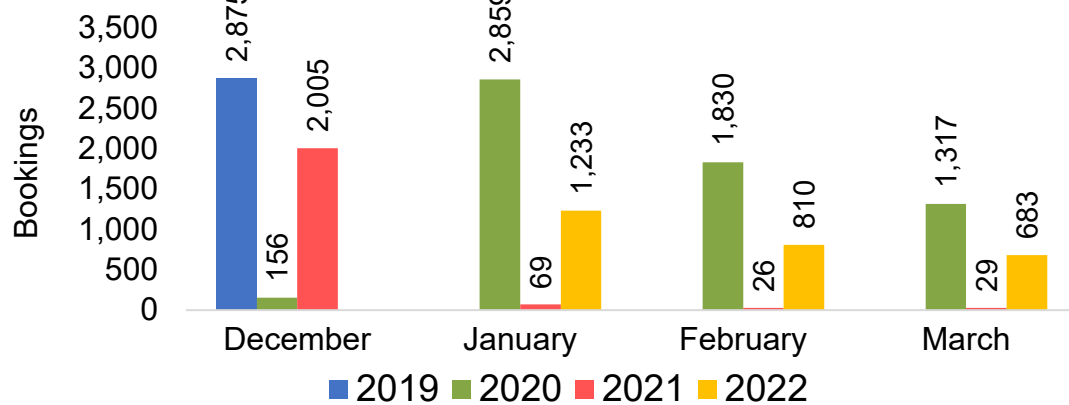
Travel Agency Booking Pickup for Future Arrivals
U.S.



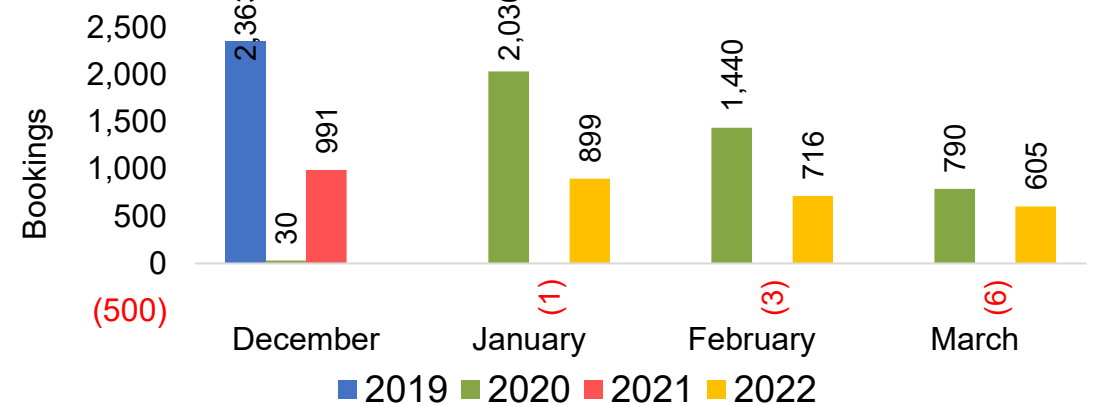
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada

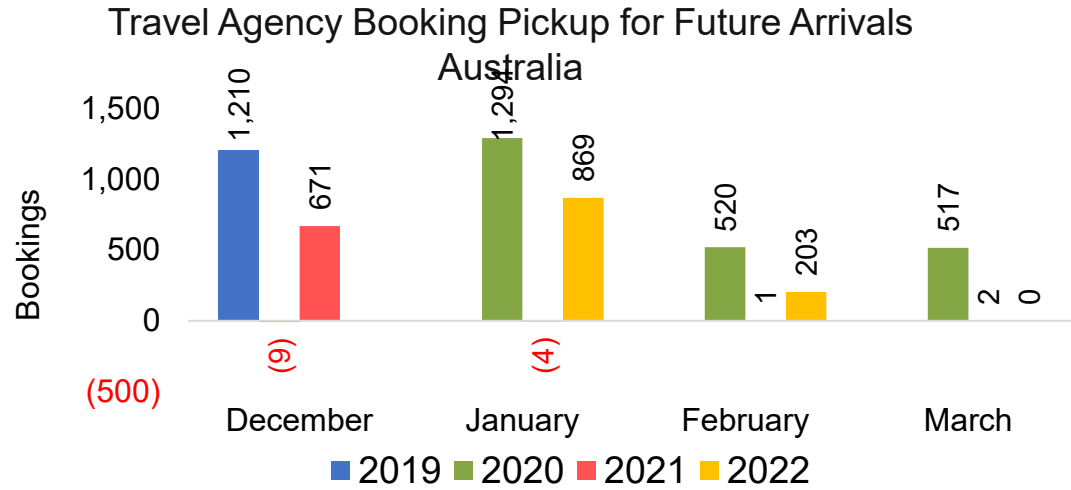


Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

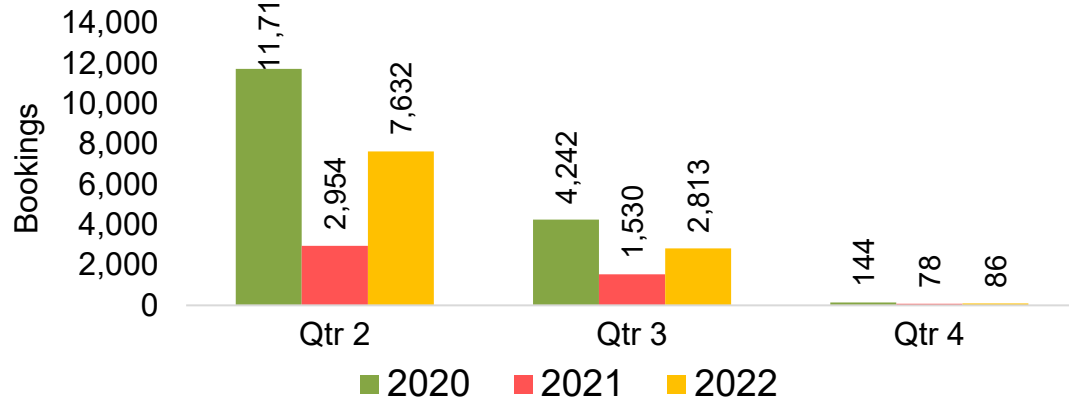
O'ahu by Month 2022 (cont.)



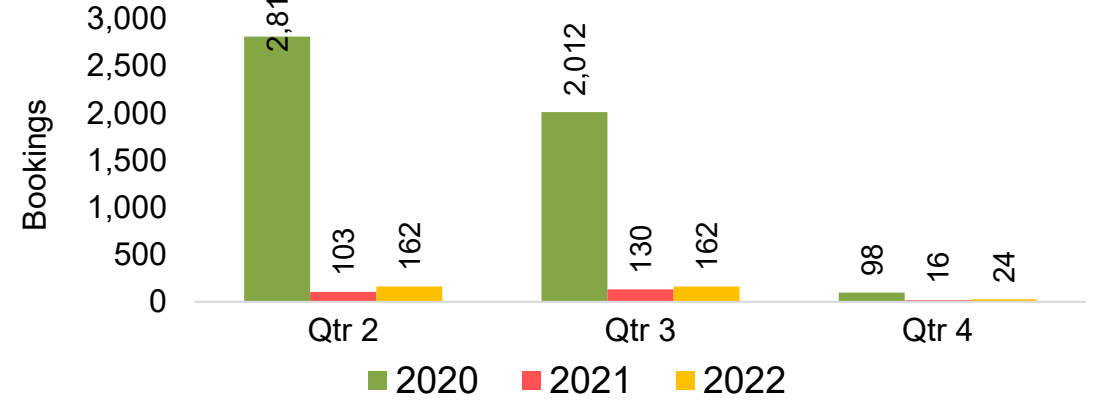
Source: Global Agency Pro as of 11/27/21

O'ahu by Quarter 2022

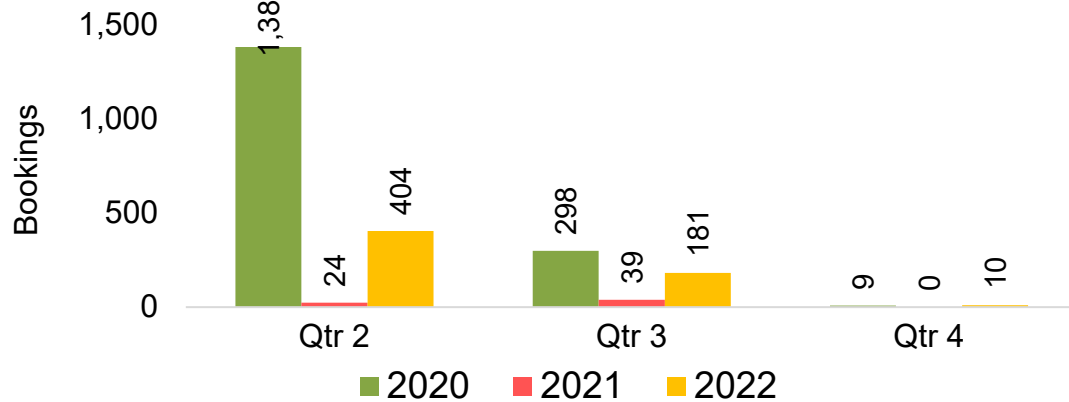
Travel Agency Booking Pickup for Future Arrivals
U.S.



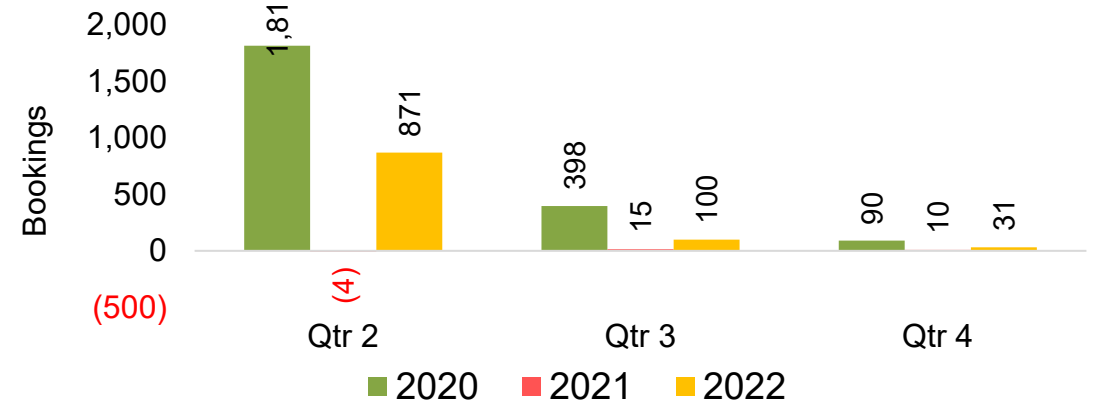
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada

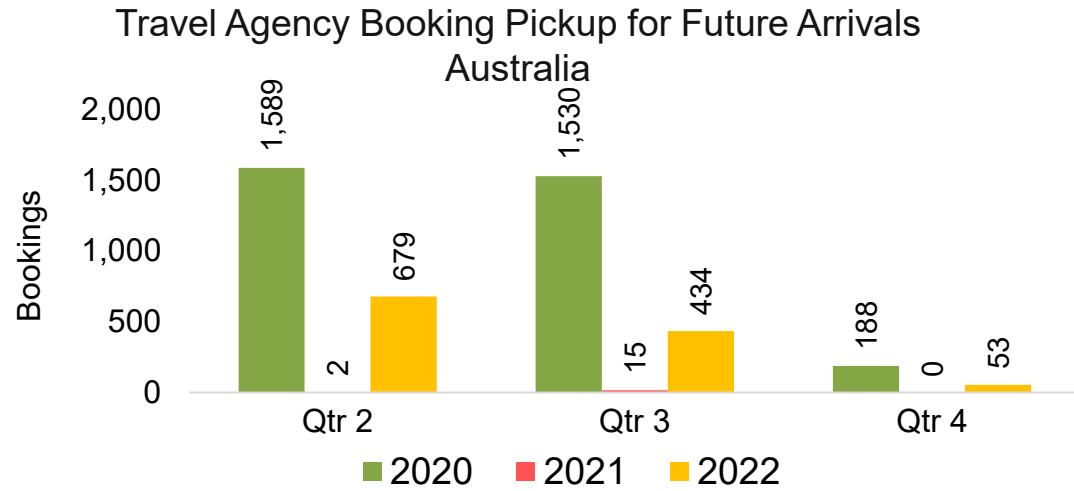


Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

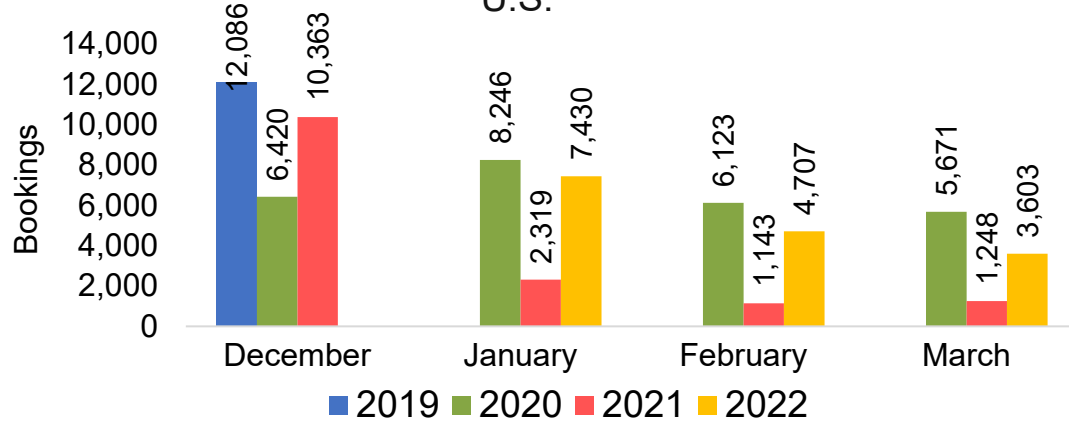
O'ahu by Quarter 2022 (cont.)



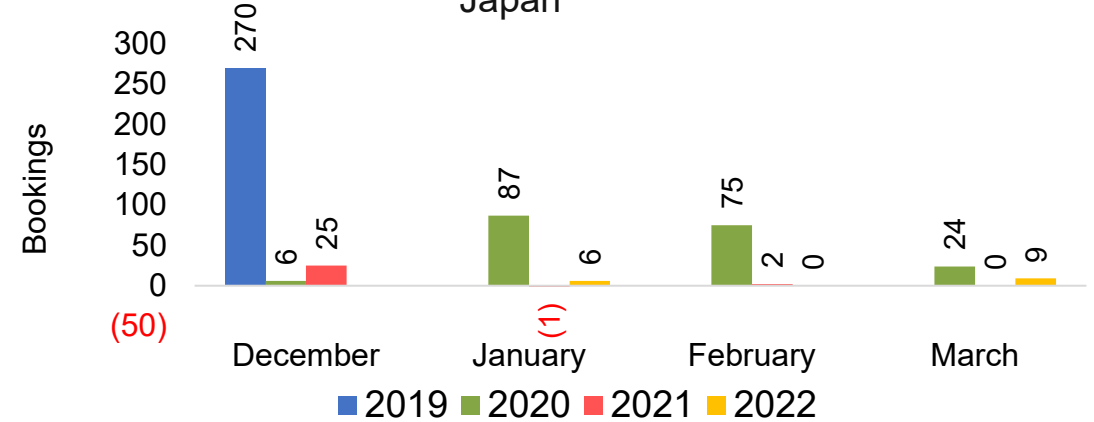
Source: Global Agency Pro as of 11/27/21

Maui by Month 2022

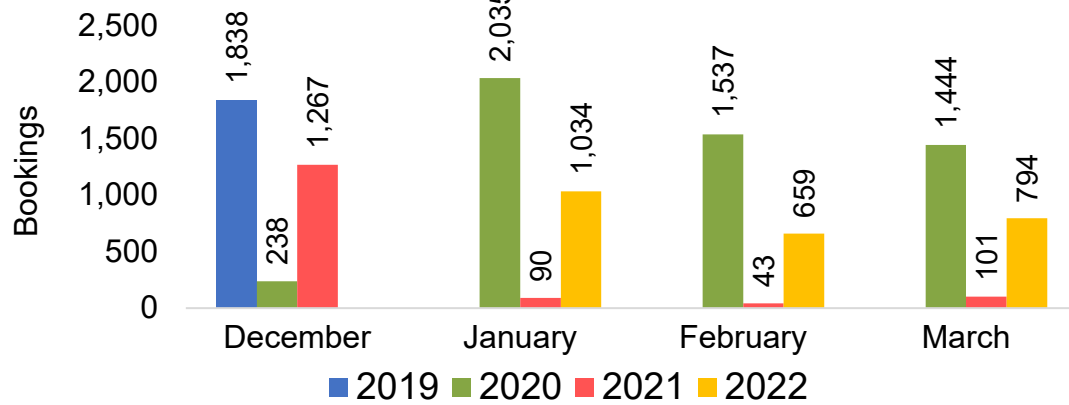
Travel Agency Booking Pickup for Future Arrivals
U.S.



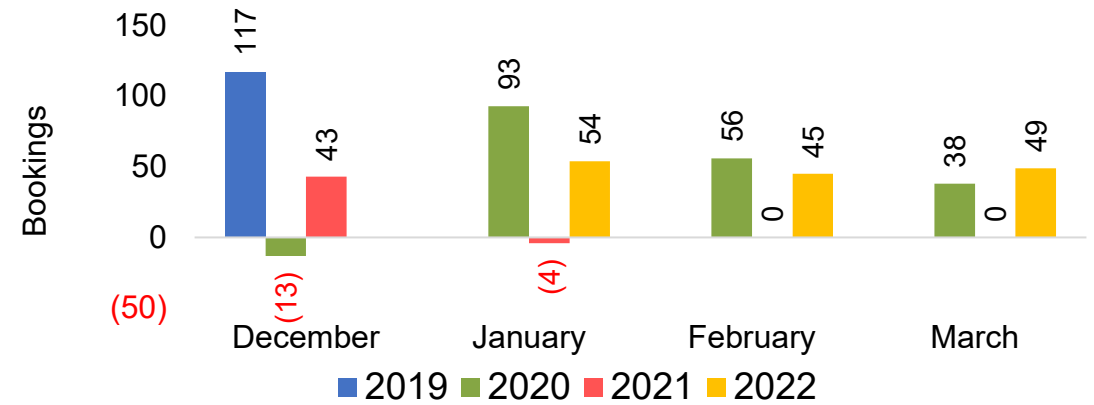
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada

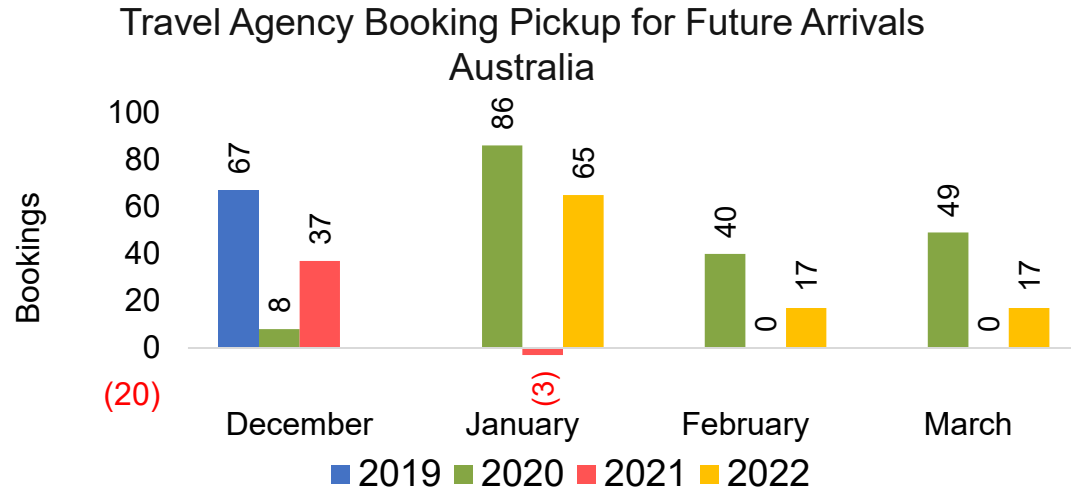


Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

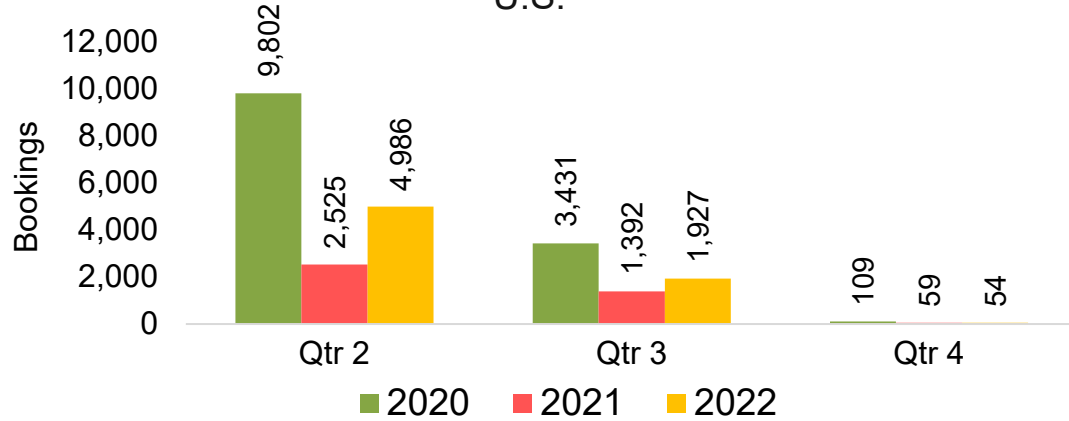
Maui by Month 2022 (cont.)



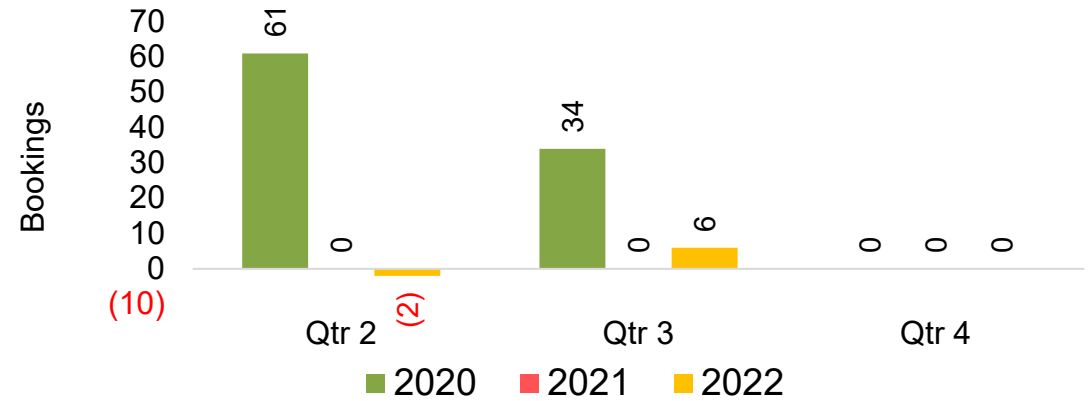
Source: Global Agency Pro as of 11/27/21

Maui by Quarter 2022

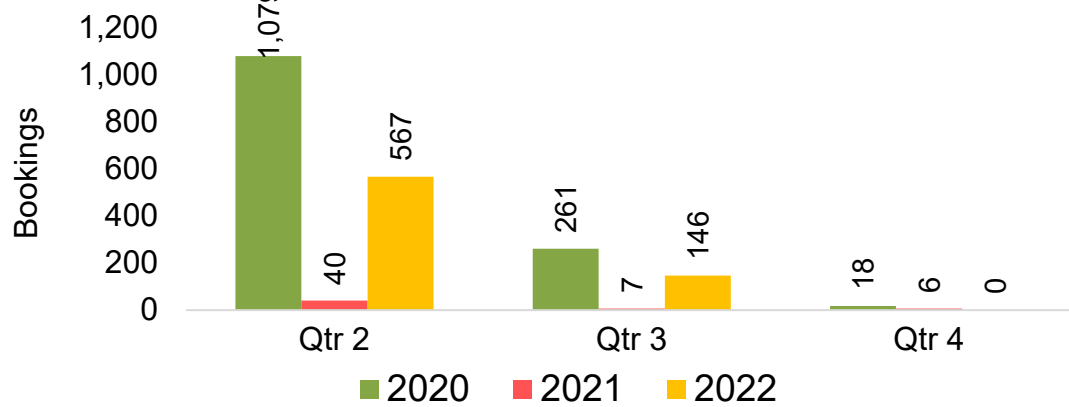
Travel Agency Booking Pickup for Future Arrivals
U.S.



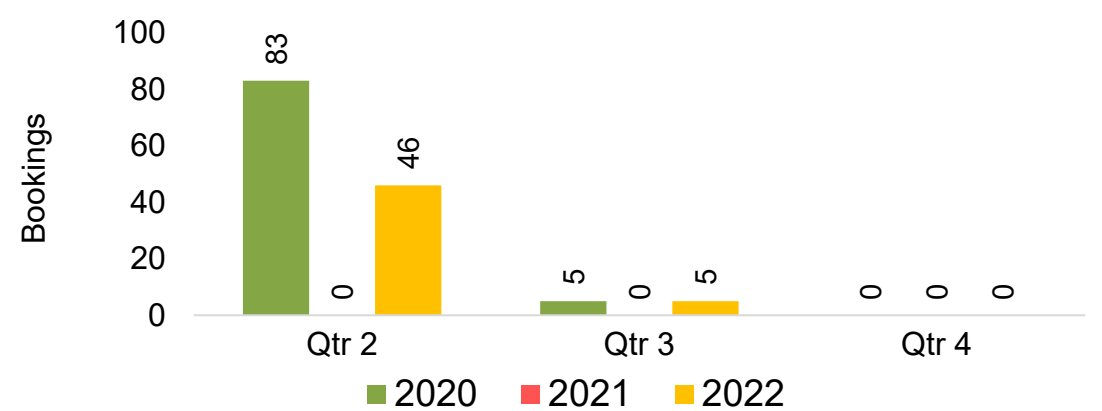
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada

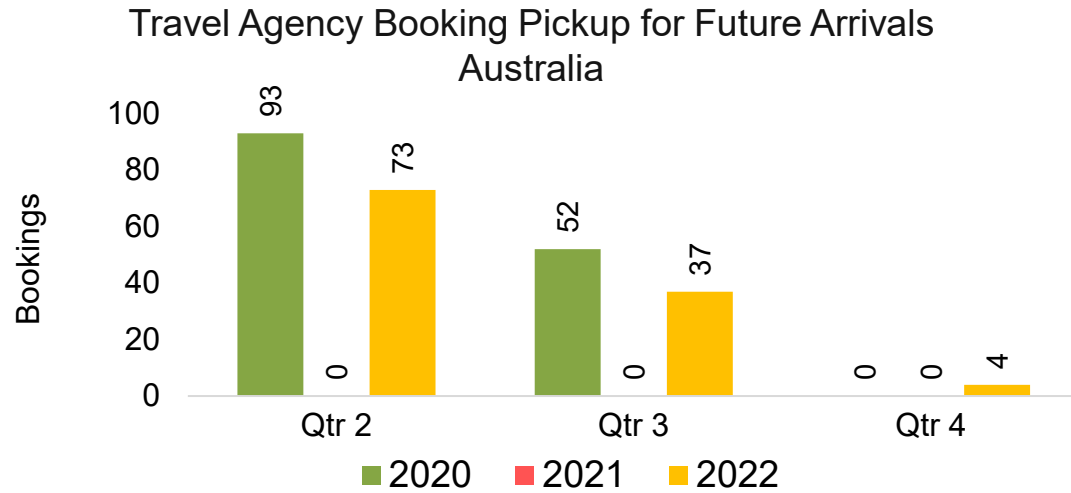


Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

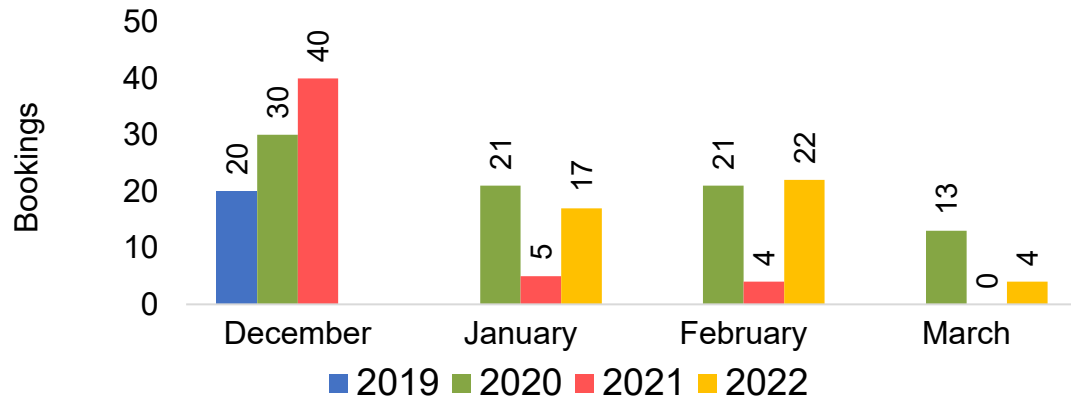
Maui by Quarter 2022 (cont.)



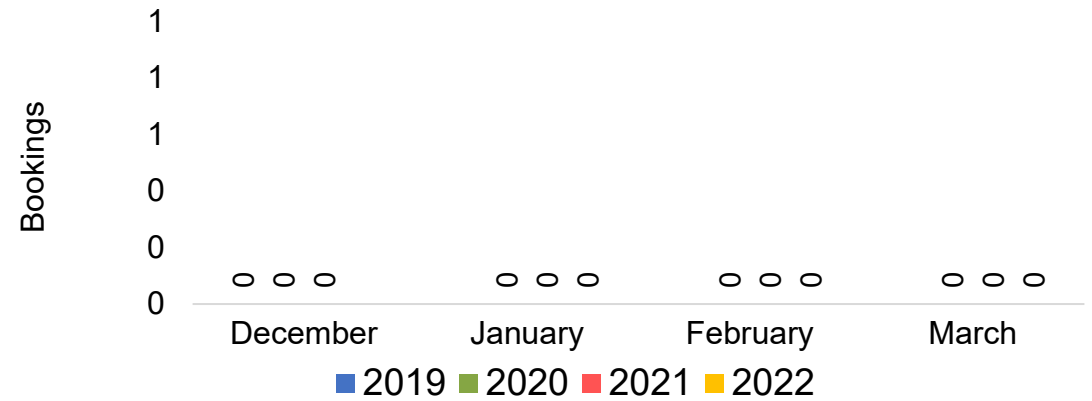
Source: Global Agency Pro as of 11/27/21

Moloka'i by Month 2022

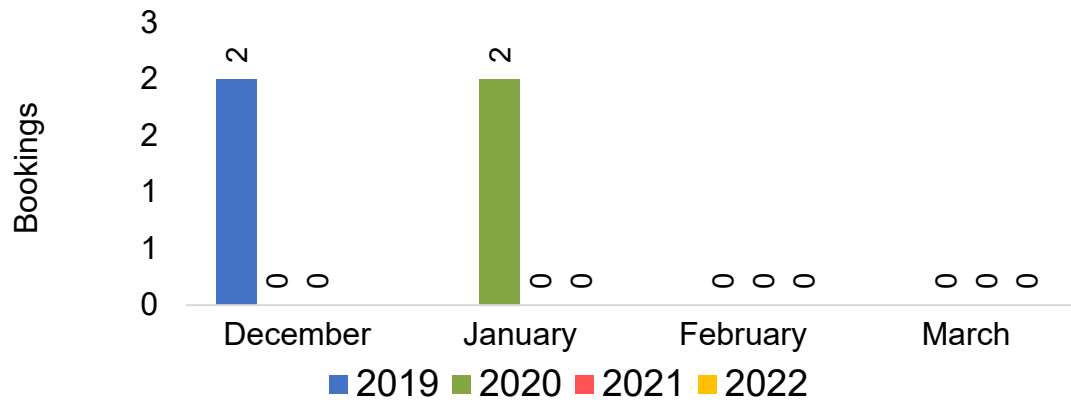
Travel Agency Booking Pickup for Future Arrivals
U.S.



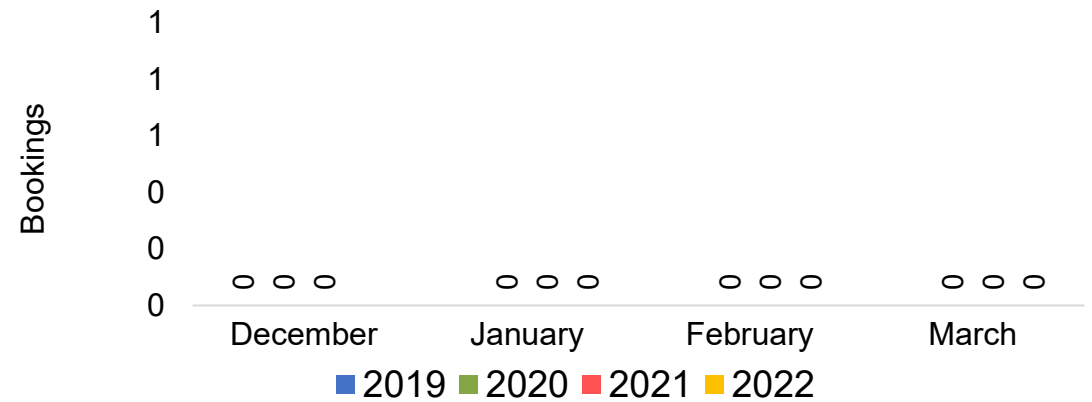
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada

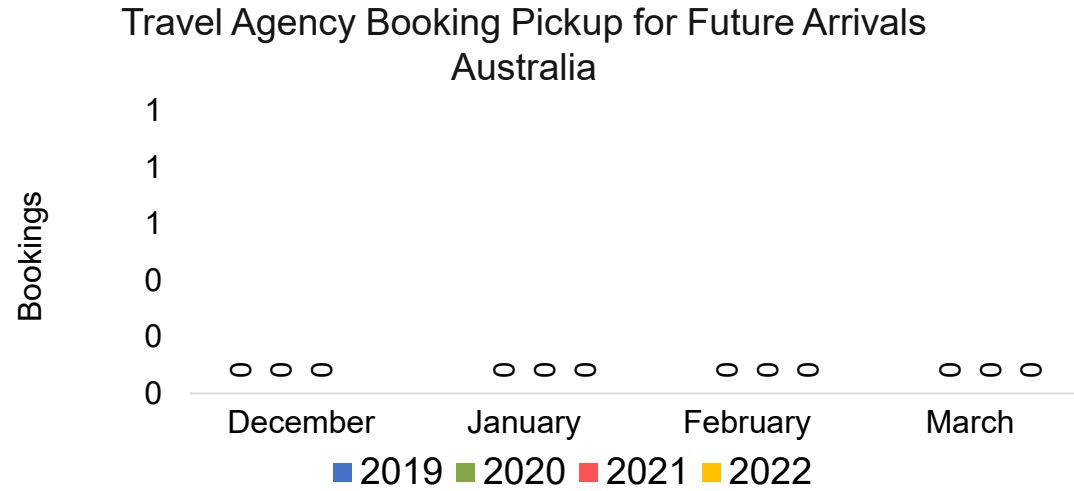


Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

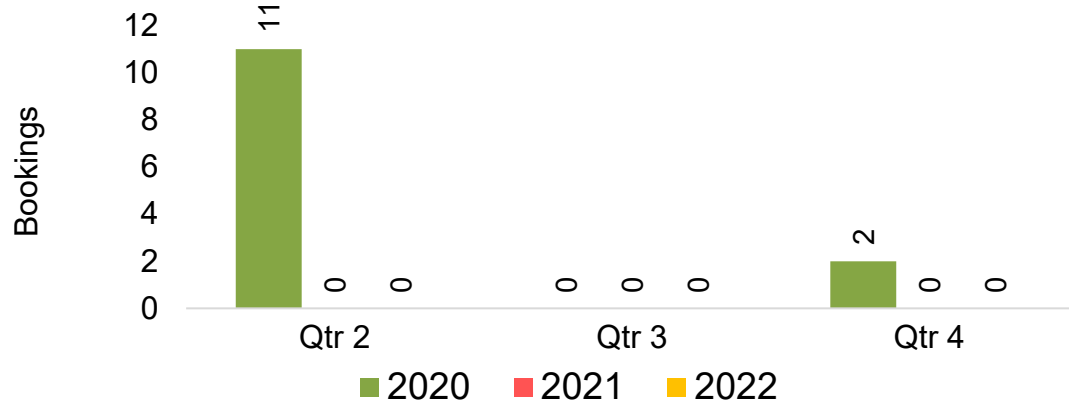
Moloka'i by Month 2022 (cont.)



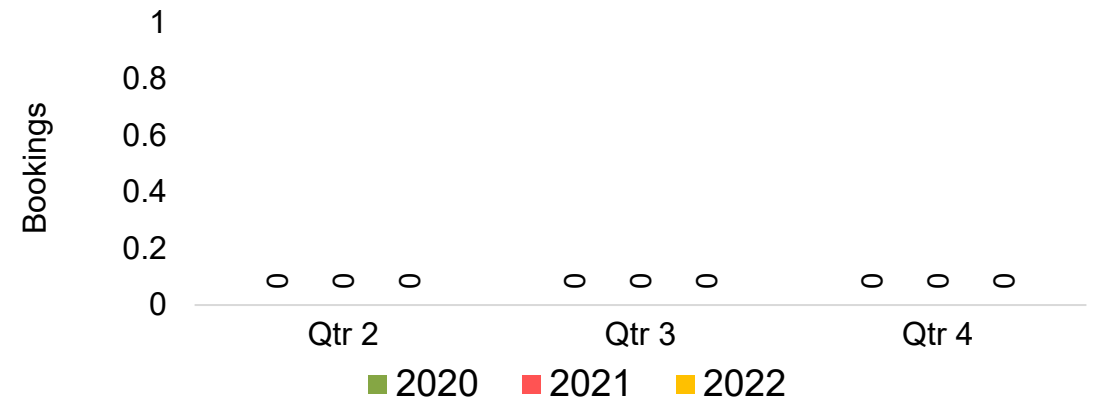
Source: Global Agency Pro as of 11/27/21

Moloka'i by Quarter 2022

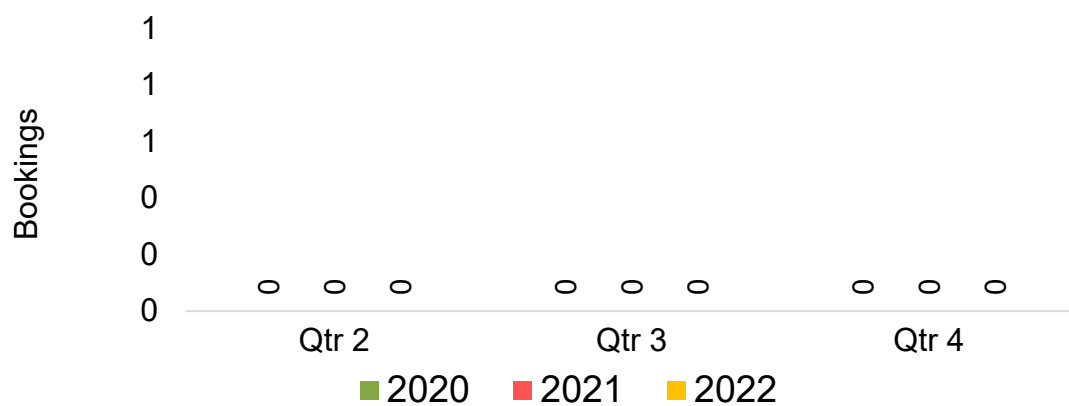
Travel Agency Booking Pickup for Future Arrivals
U.S.



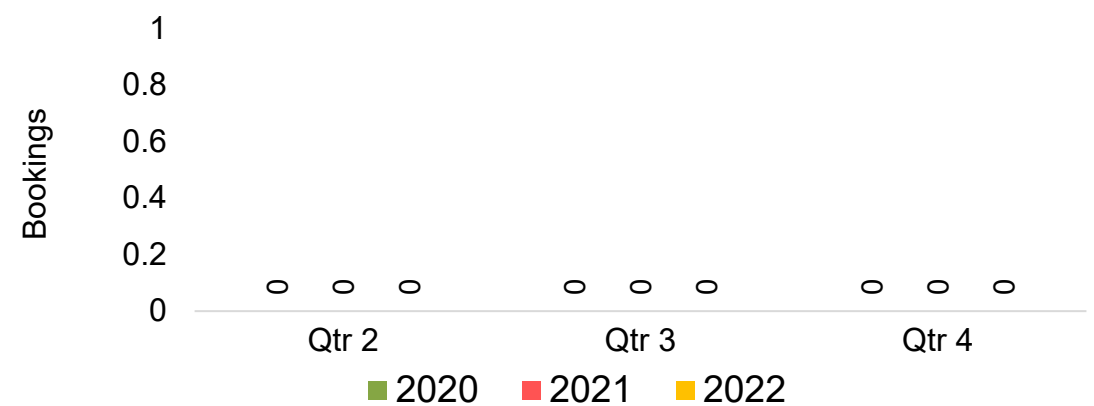
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada

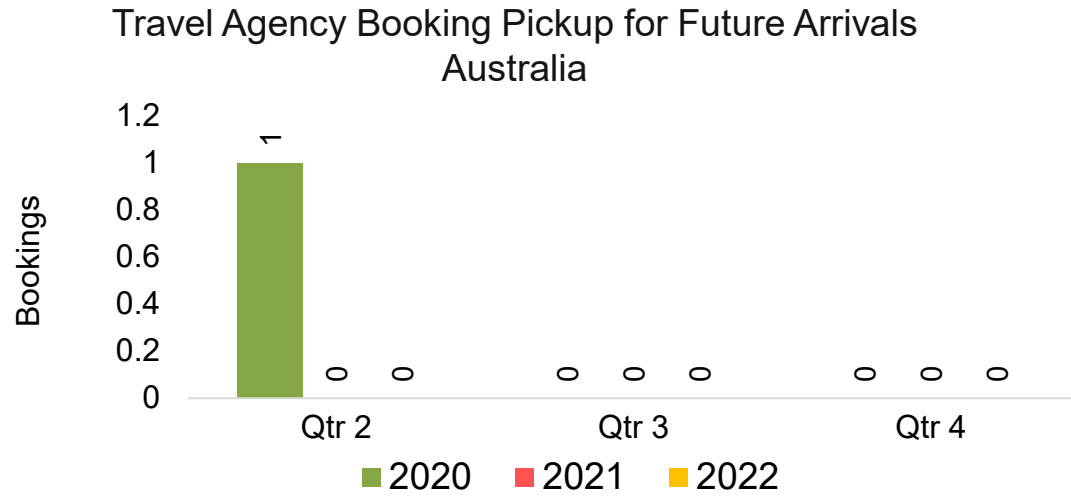


Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

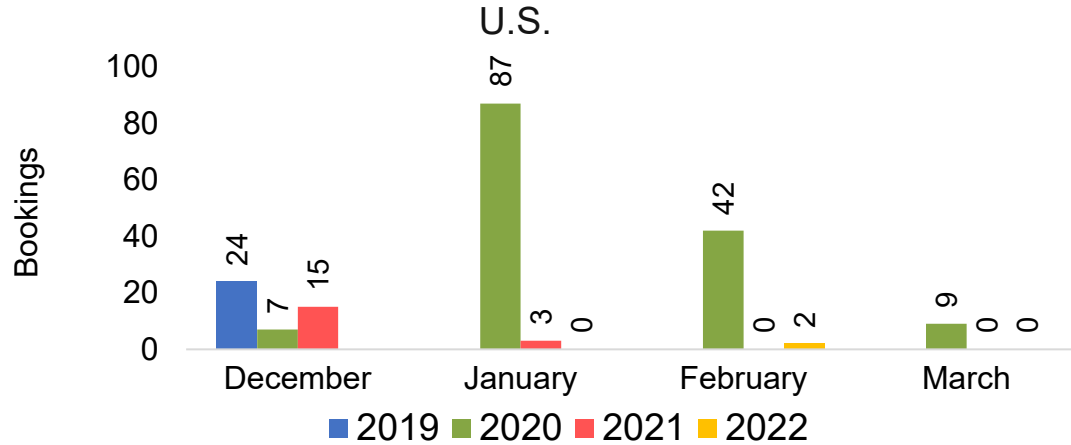
Moloka'i by Quarter 2022 (cont.)



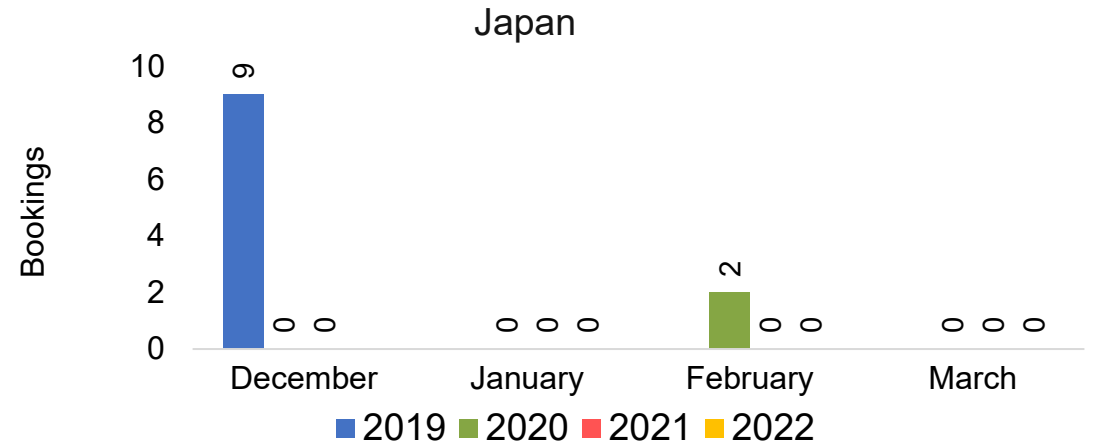
Source: Global Agency Pro as of 11/27/21

Lānaʻi by Month 2022

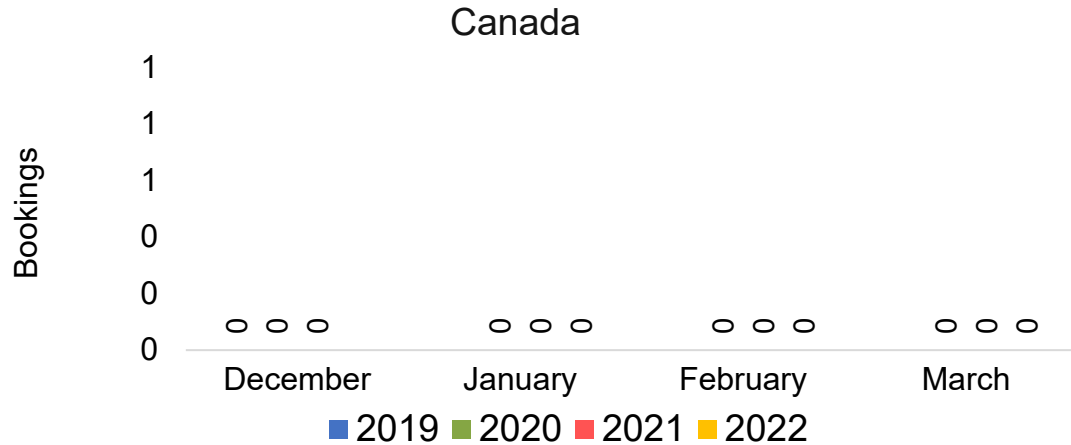
Travel Agency Booking Pickup for Future Arrivals



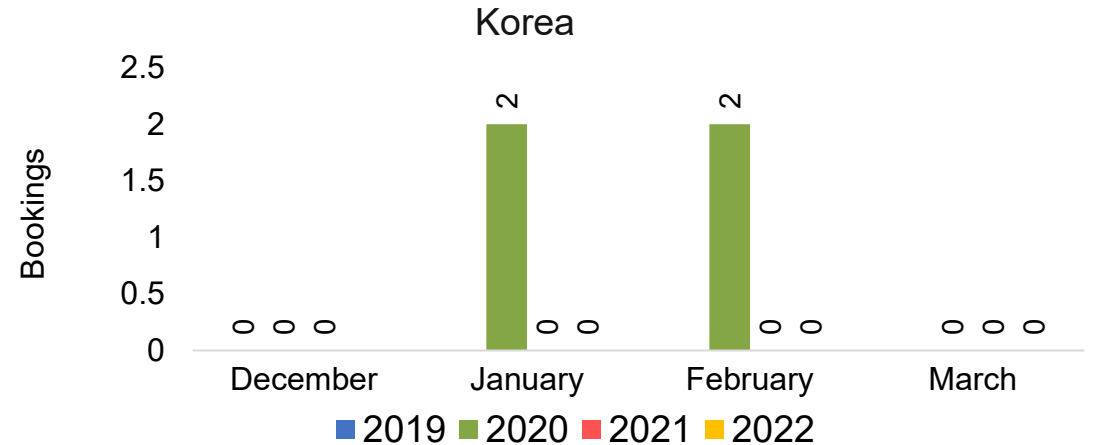
Travel Agency Booking Pickup for Future Arrivals



Travel Agency Booking Pickup for Future Arrivals

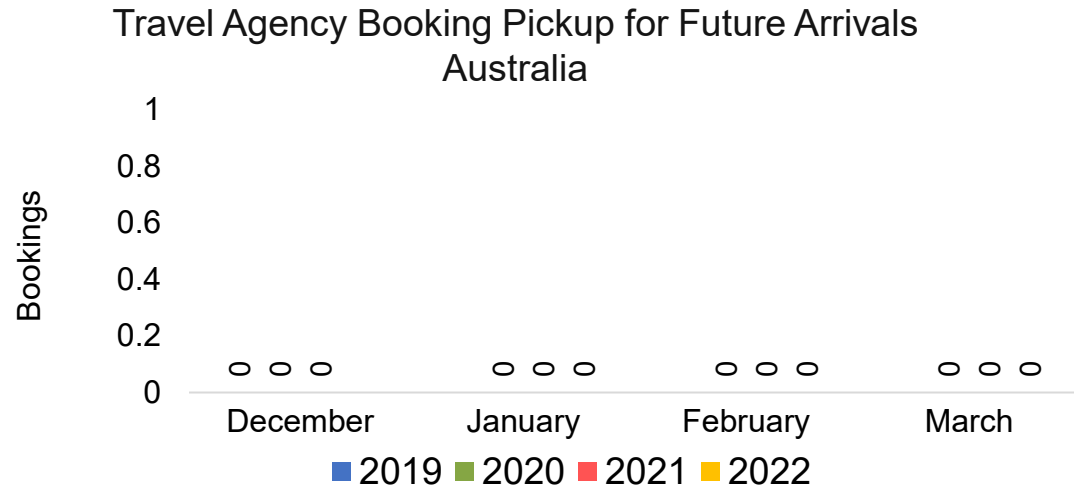


Travel Agency Booking Pickup for Future Arrivals



Source: Global Agency Pro as of 11/27/21

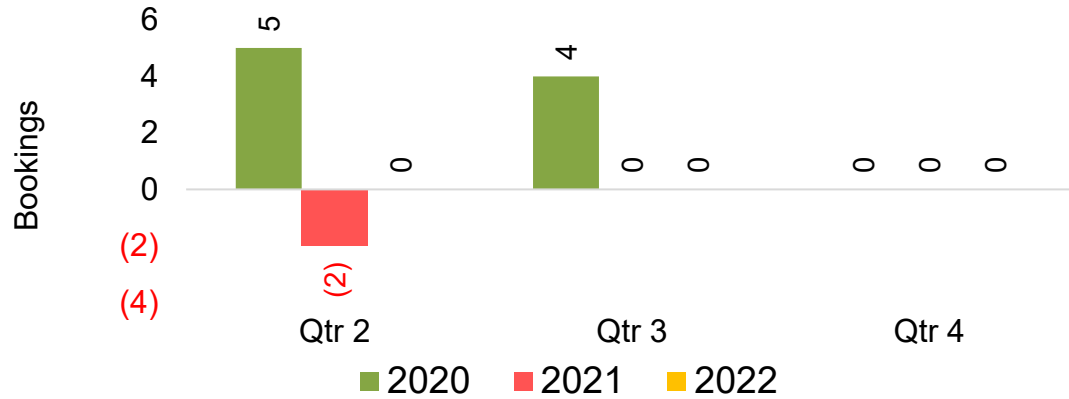
Lānaʻi by Month 2022 (cont.)



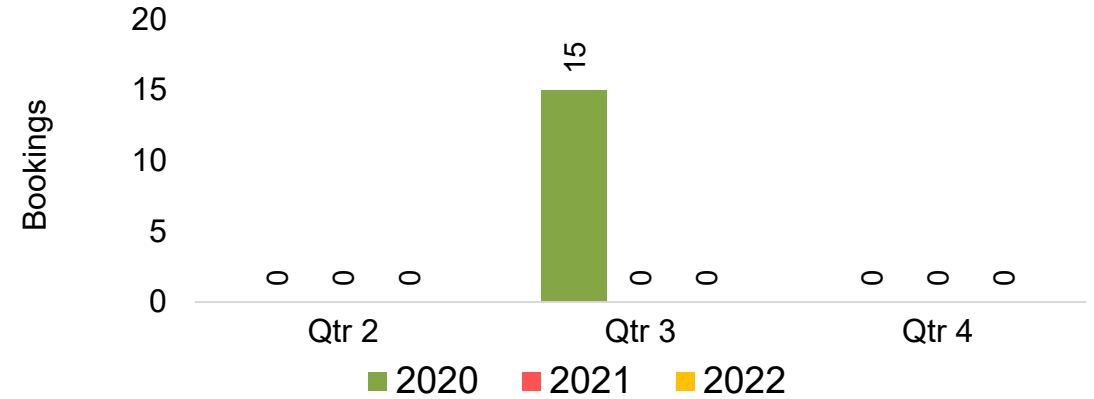
Source: Global Agency Pro as of 11/27/21

Lānaʻi by Quarter 2022

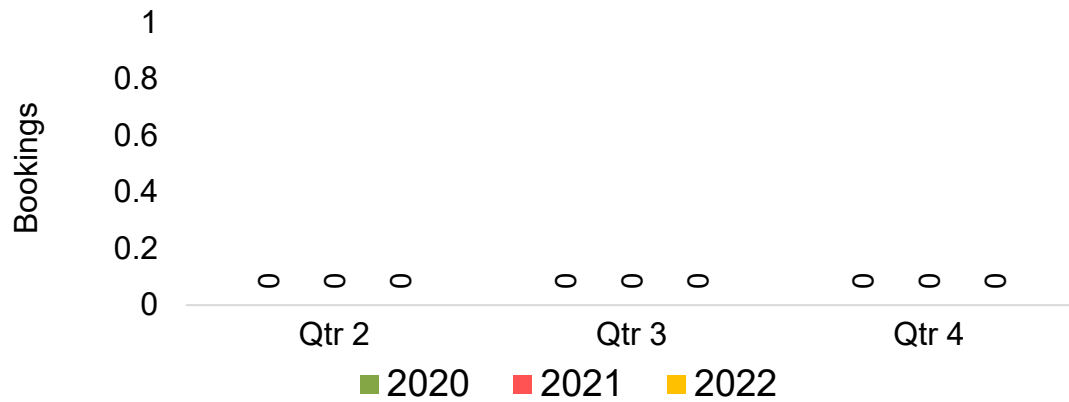
Travel Agency Booking Pickup for Future Arrivals
U.S.



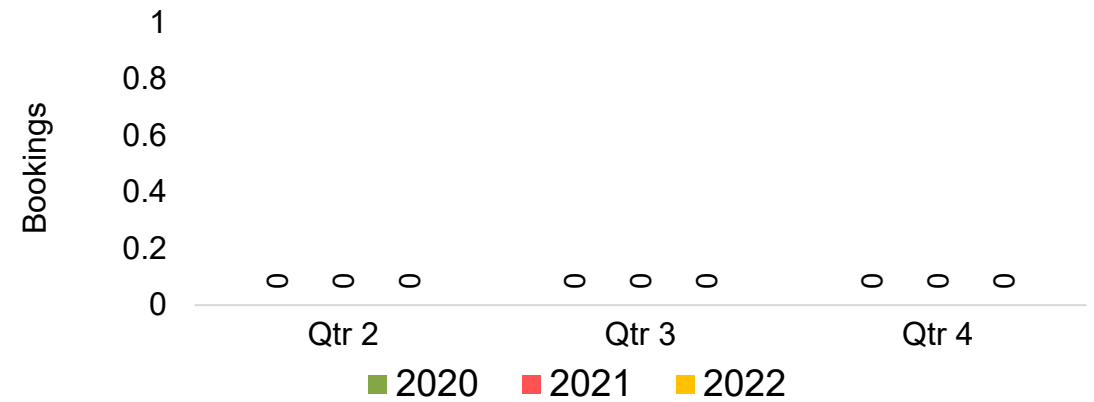
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada

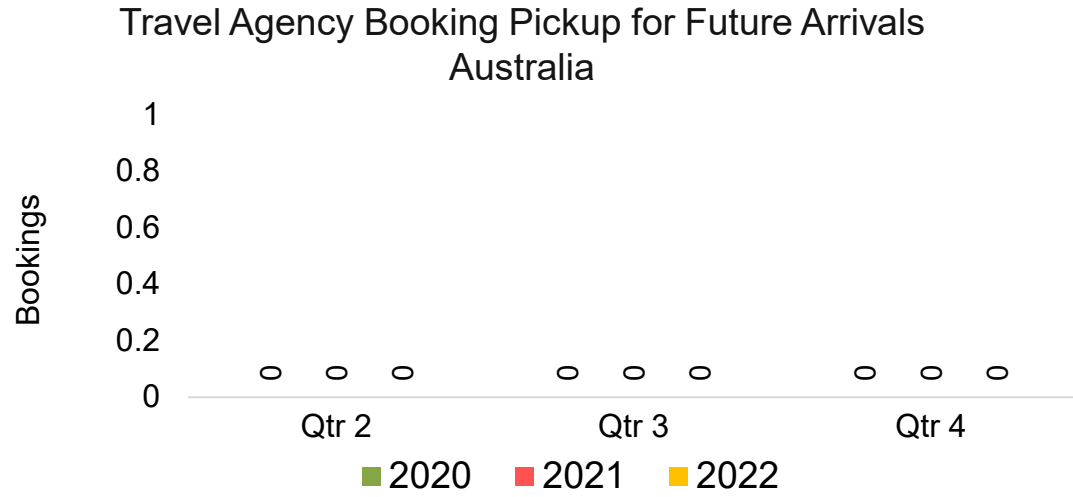


Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

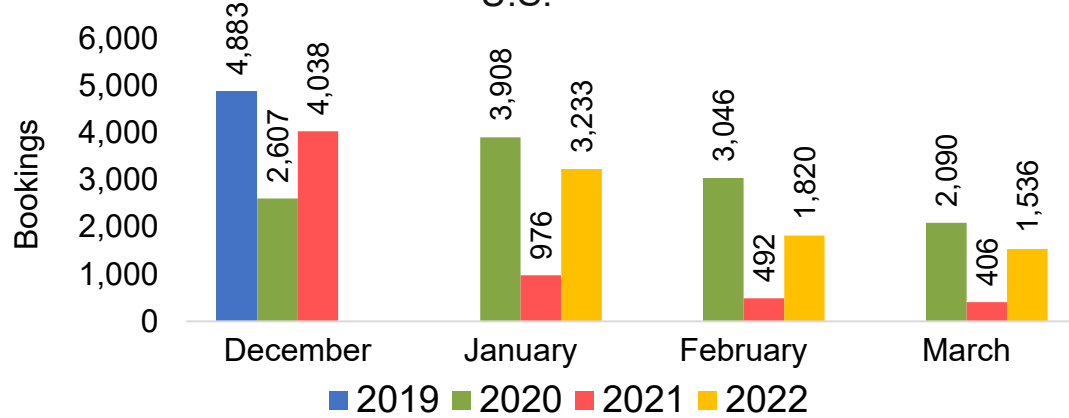
Lānaʻi by Quarter 2022 (cont.)



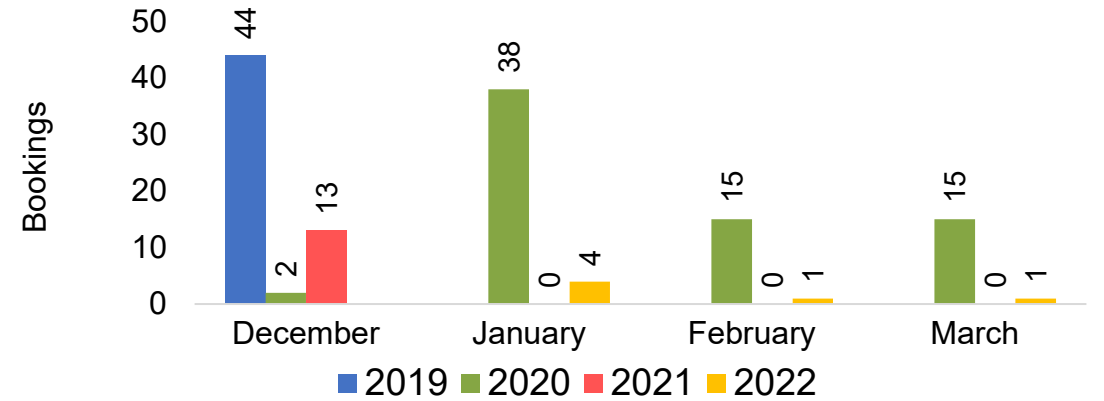
Source: Global Agency Pro as of 11/27/21

Kaua'i by Month 2022

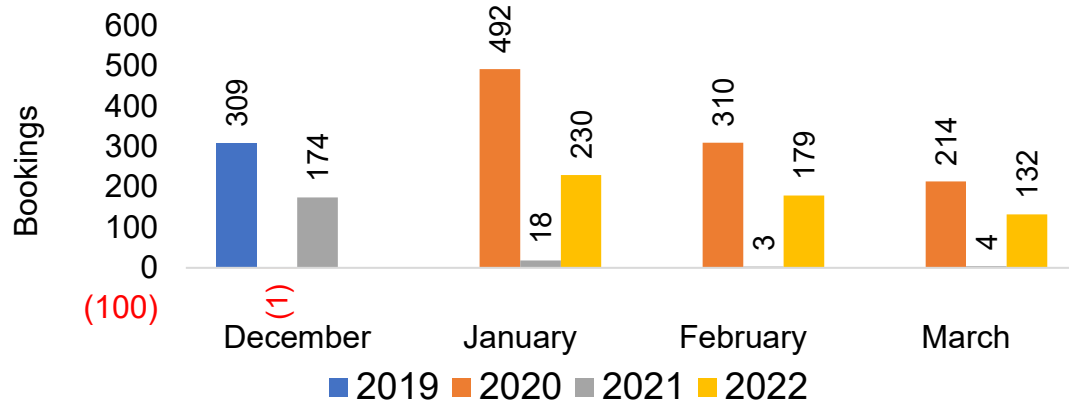
Travel Agency Booking Pickup for Future Arrivals
U.S.



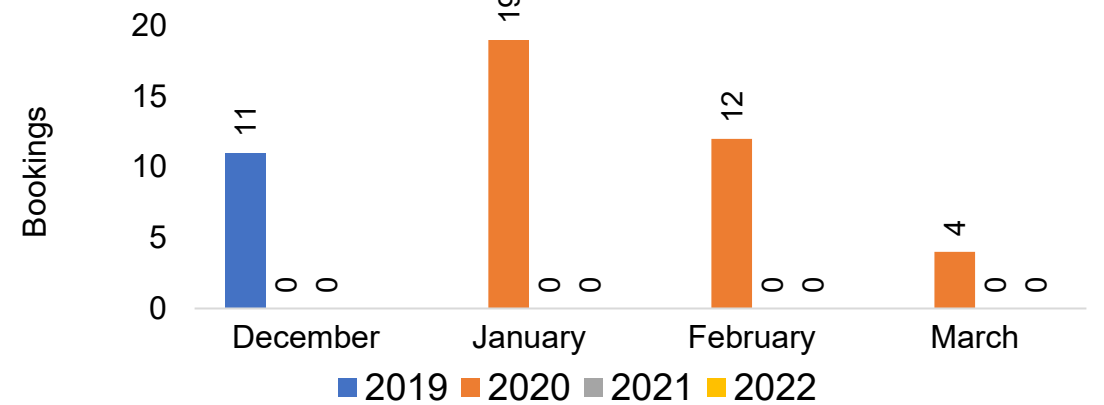
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada



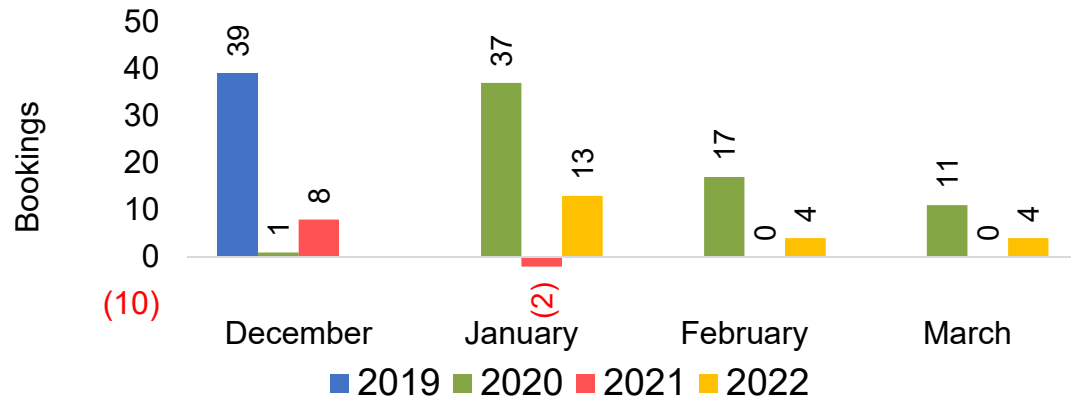
Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

Kaua'i by Month 2022 (cont.)

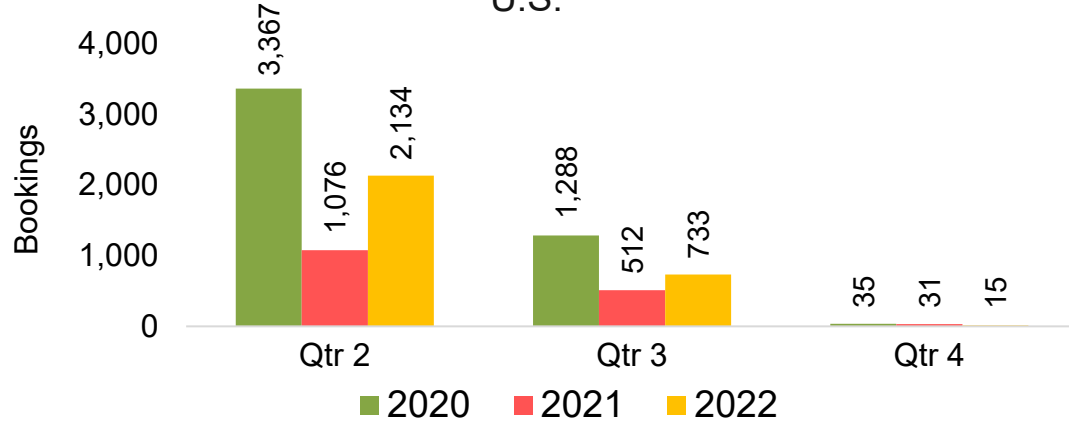
Travel Agency Booking Pickup for Future Arrivals
Australia



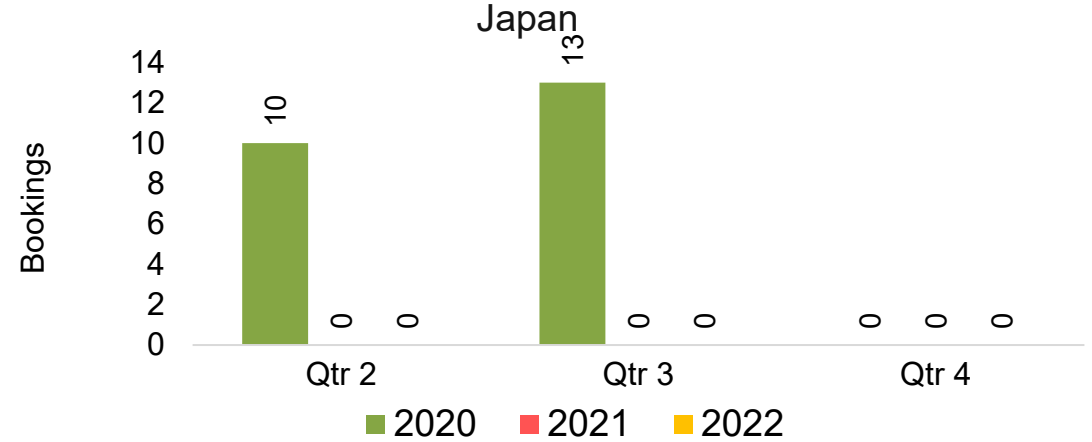
Source: Global Agency Pro as of 11/27/21

Kaua'i by Quarter 2022

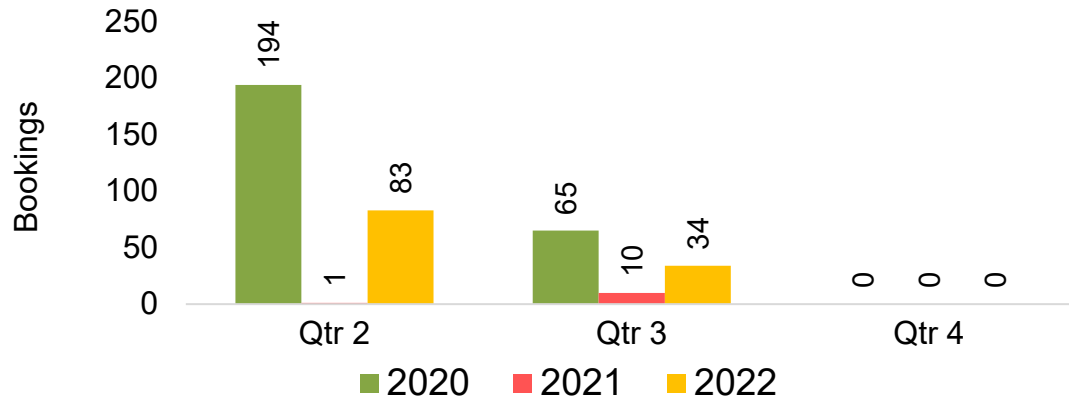
Travel Agency Booking Pickup for Future Arrivals
U.S.



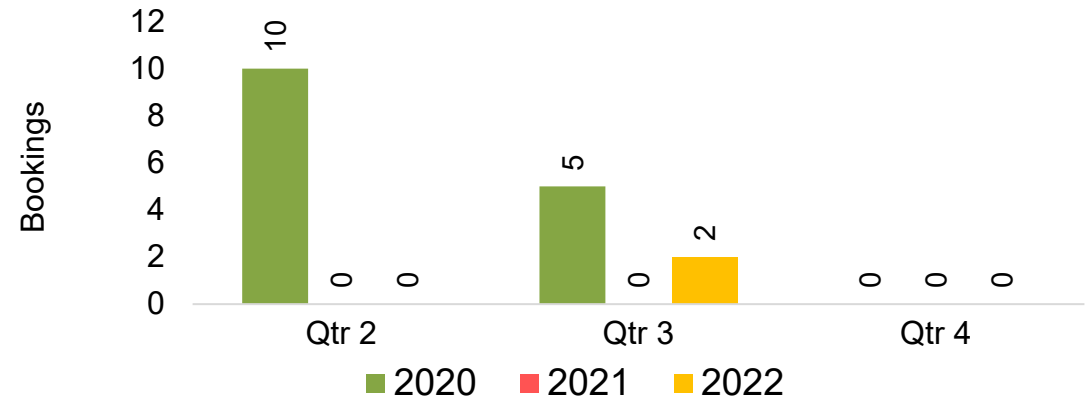
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada

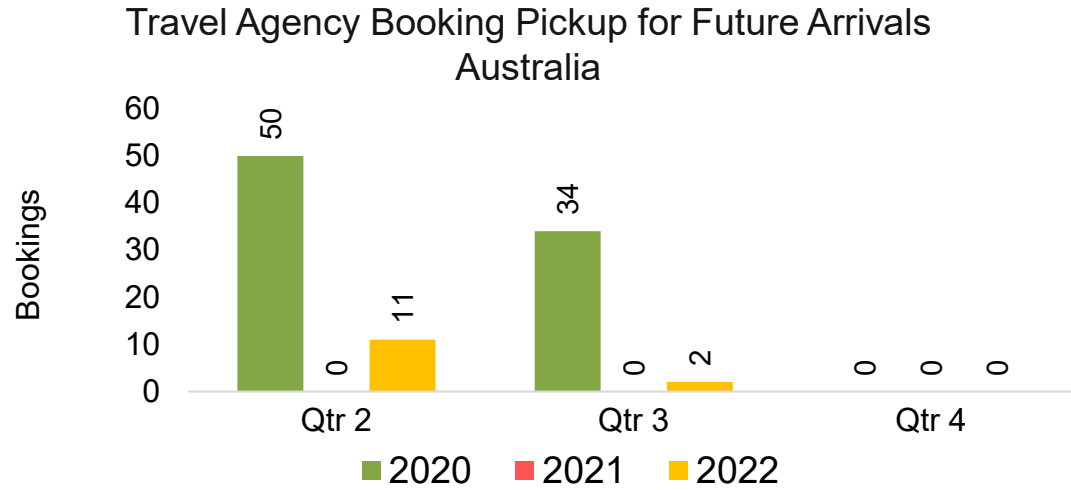


Travel Agency Booking Pickup for Future Arrivals
Korea



Source: Global Agency Pro as of 11/27/21

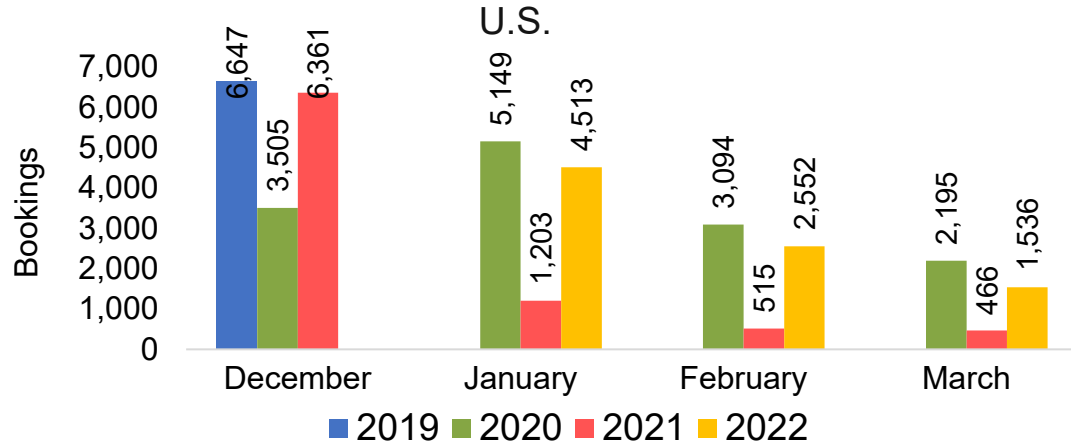
Kaua'i by Quarter 2022 (cont.)



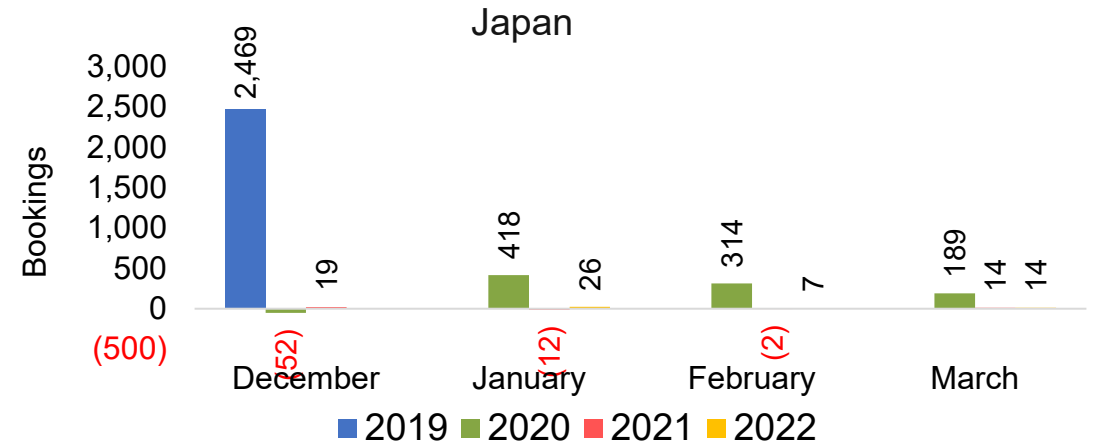
Source: Global Agency Pro as of 11/27/21

Hawai'i Island by Month 2022

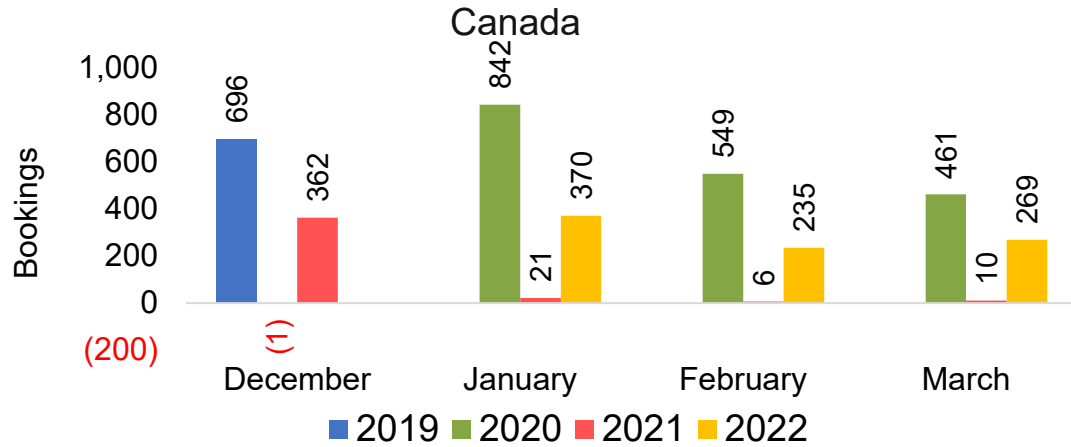
Travel Agency Booking Pickup for Future Arrivals



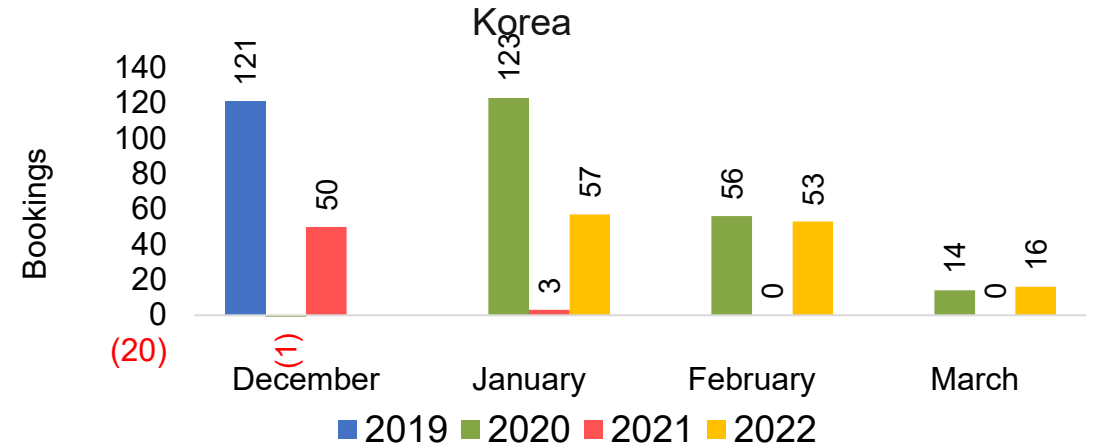
Travel Agency Booking Pickup for Future Arrivals



Travel Agency Booking Pickup for Future Arrivals

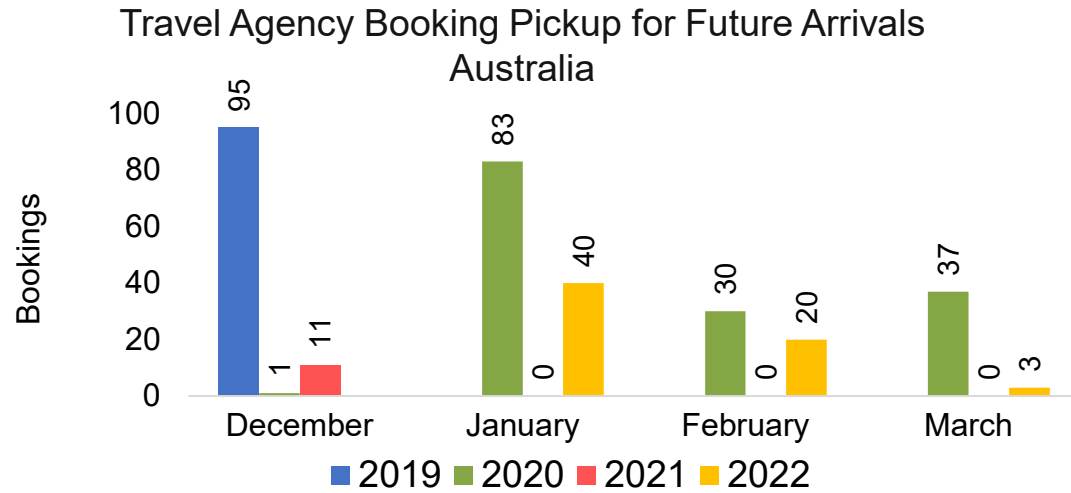


Travel Agency Booking Pickup for Future Arrivals



Source: Global Agency Pro as of 11/27/21

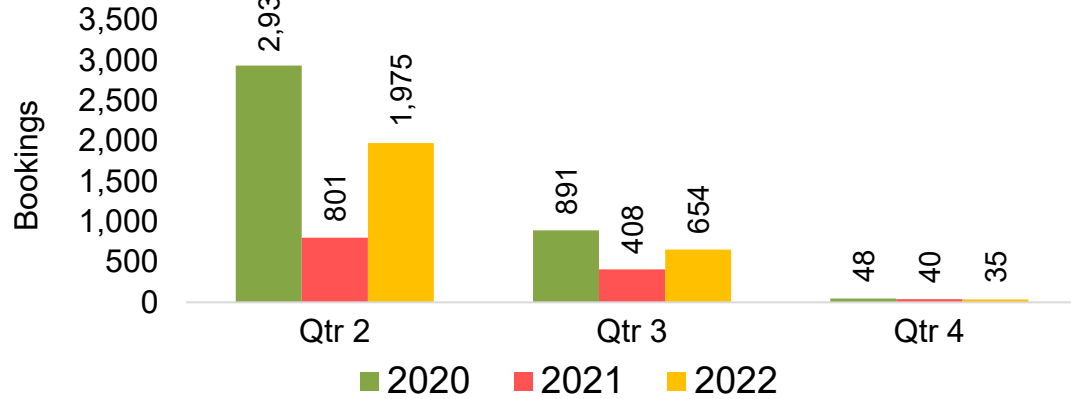
Hawai'i Island by Month 2022 (cont.)



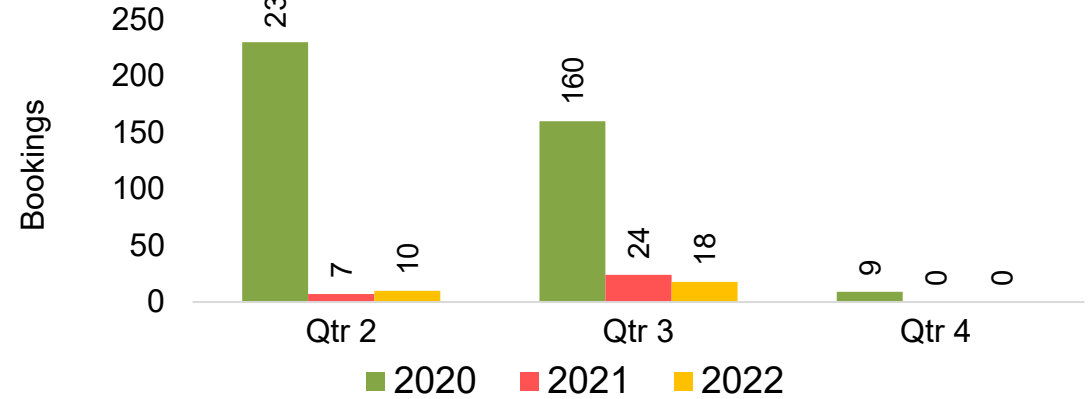
Source: Global Agency Pro as of 11/27/21

Hawai'i Island by Quarter 2022

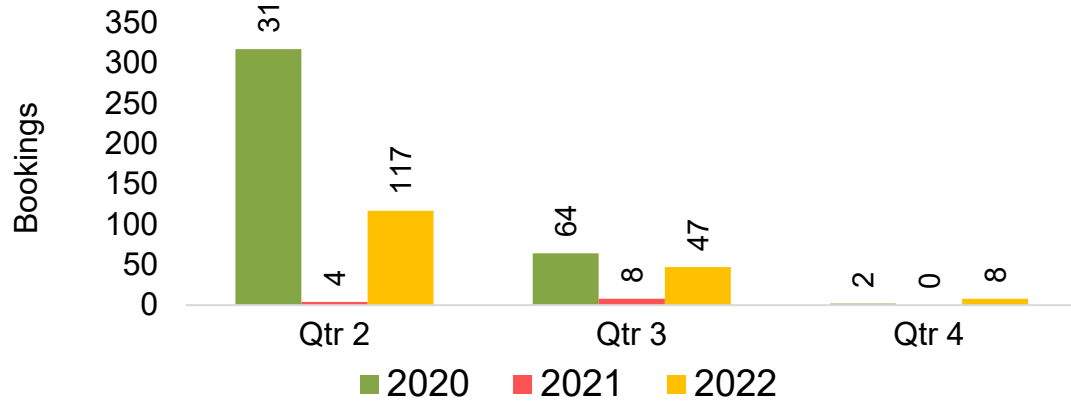
Travel Agency Booking Pickup for Future Arrivals
U.S.



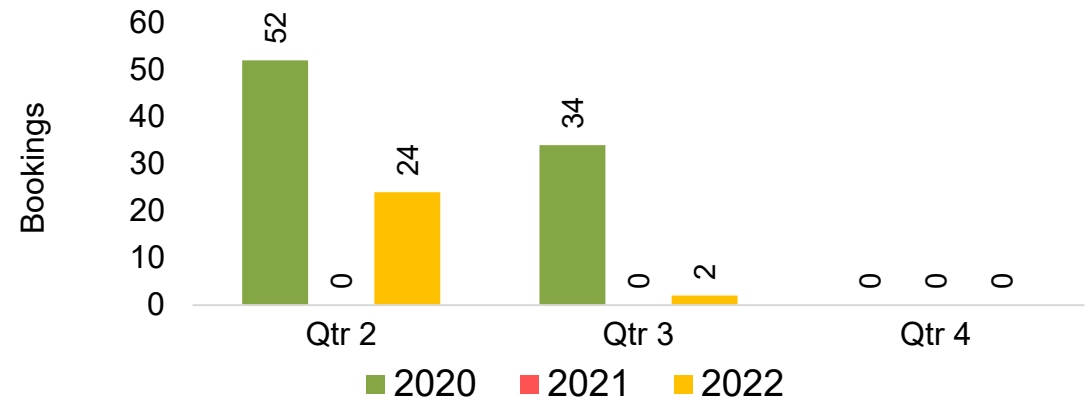
Travel Agency Booking Pickup for Future Arrivals
Japan



Travel Agency Booking Pickup for Future Arrivals
Canada



Travel Agency Booking Pickup for Future Arrivals
Korea



Hawai'i Island by Quarter 2022 (cont.)

Travel Agency Booking Pickup for Future Arrivals
Australia

